# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 205.40

Washington, D.C. 20549

# **SCHEDULE 14A**

(RULE 14a-101)

# PROXY STATEMENT PURSUANT TO SECTION 14(A) OF THE SECURITIES EXCHANGE ACT OF 1934

File	Filed by the Registrant ⊠					
File	Filed by a Party other than the Registrant $\Box$					
Che	eck the appropriate box:					
	Preliminary Proxy Statement					
	Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))					
$\boxtimes$	Definitive Proxy Statement					
	Definitive Additional Materials					
	Soliciting Material Pursuant to §240.14a-12					
	OLLIE'S BARGAIN OUTLET HOLDINGS, INC.					
	(Name of Registrant as Specified in its Charter)					
PAY	PAYMENT OF FILING FEE (CHECK THE APPROPRIATE BOX):					
$\boxtimes$	No fee required.					
	Fee paid previously with preliminary materials.					
	Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11.					

# OLLIE'S BARGAIN OUTLET HOLDINGS, INC. 6295 Allentown Boulevard, Suite 1 Harrisburg, Pennsylvania 17112

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS To Be Held on June 13, 2024 at 10:00 a.m. local time

To our Stockholders,

Notice is hereby given that the 2024 Annual Meeting of Stockholders of Ollie's Bargain Outlet Holdings, Inc. ("Annual Meeting") will be held on June 13, 2024, at 10:00 a.m. local time at the Colonial Golf and Tennis Club, 4901 Linglestown Road, Harrisburg, PA 17112 to:

- 1. Elect nine directors to serve on the Board of Directors until the 2025 annual meeting of stockholders (the "Next Annual Meeting");
- 2. Approve a non-binding advisory proposal regarding named executive officer compensation;
- 3. Approve a non-binding advisory proposal regarding the frequency of holding a non-binding advisory vote regarding the Company's named executive officer compensation, beginning with the Next Annual Meeting; and
- 4. Ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm for the fiscal year ending February 1, 2025.

We will also consider any other matters that properly come before the Annual Meeting or any adjournments or postponements of the Annual Meeting.

Our Board of Directors fixed the close of business on April 17, 2024, as the record date ("Record Date") for the determination of stockholders eligible to receive notice of and to vote at our Annual Meeting, and any adjournments or postponements thereof.

To reduce the environmental impact and cost of our Annual Meeting, we are providing access to proxy materials electronically through the internet pursuant to the Securities and Exchange Commission's (the "SEC") "notice and access" rules. However, if you prefer to receive paper copies of our annual proxy materials, please follow the instructions included in the Notice of Internet Availability.

To be admitted to the Annual Meeting, you must present proof of stock ownership as of the Record Date and a valid photo identification. Please follow the procedures described on page 3 of the proxy statement.

Your vote is important. We encourage you to vote by proxy in advance of the Annual Meeting, whether or not you plan to attend.

BY ORDER OF THE BOARD OF DIRECTORS

Jenf. I-tale

James J. Comitale

Senior Vice President, General Counsel and Corporate Secretary

May 2, 2024

# $\underline{\textbf{TABLE OF CONTENTS}}$

# OLLIE'S BARGAIN OUTLET HOLDINGS, INC. Proxy Statement - Table of Contents

	Page
INFORMATION CONCERNING THE ANNUAL MEETING AND VOTING	1
PROPOSAL 1-ELECTION OF DIRECTORS	<u>7</u>
DIRECTORS AND DIRECTOR NOMINEES	<u>8</u>
EXECUTIVE OFFICERS	<u>11</u>
CORPORATE GOVERNANCE MATTERS	<u>12</u>
COMPENSATION OF NON-EMPLOYEE DIRECTORS AND DIRECTOR STOCK OWNERSHIP GUIDELINES	<u>23</u>
PROPOSAL 2-NON-BINDING ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER  COMPENSATION	<u>25</u>
COMPENSATION DISCUSSION AND ANALYSIS	<u>26</u>
SUMMARY COMPENSATION TABLE	<u>33</u>
SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT	<u>46</u>
CERTAIN RELATIONSHIPS AND RELATED PERSON TRANSACTIONS	<u>48</u>
PROPOSAL 3- NON-BINDING ADVISORY VOTE REGARDING FREQUENCY OF ADVISORY VOTE ON COMPANY'S NAMED EXECUTIVE OFFICER COMPENSATION, BEGINNING WITH THE NEXT ANNUAL MEETING	<u>49</u>
PROPOSAL 4-RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	<u>50</u>
REPORT OF THE AUDIT COMMITTEE	<u>52</u>
STOCKHOLDER PROPOSALS AND NOMINATIONS FOR THE 2025 ANNUAL MEETING	<u>53</u>
OTHER BUSINESS	<u>53</u>
OLLIE'S 2024 PROXY STATEMENT	j

# OLLIE'S BARGAIN OUTLET HOLDINGS, INC. 6295 Allentown Boulevard, Suite 1

6295 Allentown Boulevard, Suite 1 Harrisburg, Pennsylvania 17112

PROXY STATEMENT

ANNUAL MEETING OF STOCKHOLDERS

June 13, 2024

#### INFORMATION CONCERNING THE ANNUAL MEETING AND VOTING

The Board of Directors (the "Board") of Ollie's Bargain Outlet Holdings, Inc. ("Ollie's," "we," "us," "our," or the "Company") is soliciting your proxy to be voted at the Annual Meeting to be held on June 13, 2024, at 10:00 a.m. local time at the Colonial Golf and Tennis Club, 4901 Linglestown Road, Harrisburg, PA 17112, and any postponement or adjournment thereof.

# **Matters Considered at the Annual Meeting**

At the Annual Meeting, stockholders will be asked to vote to: (1) elect nine nominees named herein as directors to hold office until the Next Annual Meeting; (2) approve a non-binding advisory proposal regarding the compensation of named executive officers ("Named Executive Officer(s)" or "NEO(s)"); (3) approve a non-binding proposal regarding the frequency of holding an advisory vote on the compensation of NEOs; and (4) ratify the appointment of KPMG LLP ("KPMG") as the Company's independent registered public accounting firm for the current fiscal year ending February 1, 2025 ("Fiscal 2024"). The Board is not aware of any matters to be brought before the Annual Meeting other than as set forth in the notice of meeting. If any other matters properly come before the Annual Meeting, the persons named in the enclosed form of proxy, or their substitutes will vote in accordance with their best judgment on such matters.

#### Record Date; Stock Outstanding; and Entitled to Vote

Holders of common stock as of the record date, which was the close of business on the Record Date, are entitled to notice of, and to vote at, the Annual Meeting. As of the record date, there were 61,291,151 shares of common stock outstanding and entitled to vote at the Annual Meeting, with each share entitled to one vote.

# Important Notice of Internet Availability Proxy Materials

Under the "notice and access" rules adopted by the SEC, we are furnishing Proxy Materials as defined on page 2 of this Proxy Statement to most of our stockholders through the internet, rather than mailing printed copies. By doing so, we save costs and reduce our impact on the environment. If you received a Notice of Internet Availability by mail, you will not receive printed copies of the Proxy Materials unless you request them in writing. The Notice of Internet Availability will instruct you how to access and review the Proxy Materials on the internet. If you would like printed copies of the Proxy Materials, please follow the instructions on the Notice of Internet Availability. The Notice of Internet Availability was first mailed on or before May 2, 2024, to all stockholders of record as of the Record Date for the Annual Meeting.

# Participating in the Annual Meeting; Admission

If you are a stockholder of record, you will need to present the Notice of Internet Availability or proxy card that you received, together with a form of personal photo identification, in order to be admitted into the Annual Meeting. If you are the beneficial owner of shares held in "street name" as of the close of business on the



2024 PROXY STATEMENT

Record Date, you will need to provide proof of ownership, such as a recent account statement or letter from your bank, broker, or other nominee, along with a form of photo identification. Alternatively, you may contact the broker, bank, or other nominee in whose name your shares of common stock are registered and obtain a legal proxy to bring to the Annual Meeting.

Please note that we will decide, in our sole reasonable discretion, whether the documentation presented for admission meets the requirements described above.

#### **Proxy Materials**

Our "Proxy Materials" include:

- This Proxy Statement;
- A Notice of our Annual Meeting (which is attached to this Proxy Statement); and
- Our 2023 Annual Report to Stockholders.

If you received printed versions of these materials by mail (rather than through electronic delivery), these materials also include a Proxy Card or voting instruction form. If you received or accessed these materials through the internet, your Proxy Card or voting instruction form are available to be filled out and executed electronically. You should review this entire Proxy Statement and the 2023 Annual Report to Stockholders before you vote.

# **Quorum; Shares Held by Brokers**

The presence at the Annual Meeting, in person or by proxy, of the holders of at least a majority of the number of shares of common stock issued, outstanding, and entitled to vote as of the Record Date, is required to constitute a quorum to transact business at the Annual Meeting.

Abstentions are counted as present and entitled to vote for purposes of determining a quorum. Shares represented by broker non-votes (as defined below) also are counted as present and entitled to vote for purposes of determining a quorum.

If you are the beneficial owner of shares held for you by a broker, your broker must vote those shares in accordance with your instructions. If you do not give voting instructions to your broker, your broker may vote your shares on any discretionary items of business to be voted upon at the Annual Meeting. If your broker does not receive instructions from you on how to vote your shares on any non-discretionary item of business, then the broker will not be able to vote your shares, which is known as a "broker non-vote." The appointment of KPMG (Proposal 4) is considered a discretionary item, and brokers may vote on behalf of beneficial owners who have not furnished voting instructions on this discretionary item. Brokers cannot vote on any of the other proposals contained in this Proxy Statement, which are non-discretionary items of business, unless they have received voting instructions from the beneficial owner, and to the extent that they have not received such voting instructions, brokers report such number of shares as "non-votes."

# **Required Votes on Proposals**

*Election of Directors.* Proposal 1. The affirmative vote of the holders of a majority of the votes cast with respect to the director at the Annual Meeting is required to elect each nominee named herein as a director. Abstentions and broker non-votes will have no effect on this nondiscretionary proposal.

**Non-Binding Advisory Vote to Approve Named Executive Officer Compensation.** Proposal 2. The affirmative vote of the majority of shares present in person or represented by proxy and voting on the subject matter at the Annual Meeting is required to approve this nondiscretionary proposal. Abstentions and broker non-votes will have no effect on this proposal.

Non-Binding Advisory Vote Regarding the Frequency of Holding an Advisory Vote Regarding the Named Executive Officer Compensation. Proposal 3. At the Annual Meeting, the Company's stockholders will be asked through an advisory vote whether future votes regarding NEO compensation should occur every year, every two years, or every three years. The frequency option that receives the greatest number of affirmative votes of shares present in person or represented by proxy and voting on the proposal at the Annual Meeting will be approved on



a non-binding, advisory basis (meaning that of the total votes of all shares represented at the Annual Meeting and entitled to vote, the frequency option that receives the most votes (even if not a majority) will be approved on a non-binding, advisory basis). This is a nondiscretionary proposal. Abstentions and broker non-votes will have no effect on this proposal.

**Ratification of the Selection of KPMG.** Proposal 4. The ratification of the selection of KPMG as our independent registered public accounting firm for our fiscal year ending February 1, 2025, will be approved if it receives the affirmative vote of the majority of shares present in person or represented by proxy at a meeting and voting on this proposal. This is a discretionary proposal, and brokers may vote on behalf of beneficial owners who have not furnished voting instructions on this item. Abstentions will count as a vote against this proposal.

**Other Matters.** If any other matters are properly presented at the Annual Meeting for action, including a question of adjourning or postponing the Annual Meeting from time to time, the persons named in the proxies and acting thereunder will have discretion to vote on such matters in accordance with their best judgment.

Although the advisory votes in Proposals 2 and 3 are non-binding, our Board will review the results of the votes and will take them into account in making determinations regarding our Named Executive Officer compensation and the frequency of future votes regarding Named Executive Officer compensation.

The vote on each matter submitted to the stockholders is tabulated separately. Broadridge Financial Solutions, or a representative thereof, will tabulate the votes.

#### How to Vote; Revocation of Proxies

Stockholders of record are requested to vote by proxy in one of four ways:

- *By telephone* Use the toll-free telephone number shown on the Notice of Internet Availability or any proxy card you receive;
- By internet Visit the internet website indicated on the Notice of Internet Availability or any proxy card you receive and follow the on-screen instructions;
- *By mail* If you request a paper proxy card by telephone or internet, you may elect to vote by mail. If you elect to do so, you should date, sign, and promptly return your proxy card by mail in the postage prepaid envelope which accompanied that proxy card; or
- In person You can deliver a completed proxy card at the Annual Meeting or vote in person.

Voting instructions (including instructions for both telephonic and internet proxies) are provided on the Notice of Internet Availability and on any proxy card you receive. The internet and telephone proxy procedures are designed to authenticate stockholder identities, to allow stockholders to give voting instructions, and to confirm that stockholder instructions have been recorded properly. A control number, located on the Notice of Internet Availability, or proxy card, will identify stockholders, and allow them to submit their proxies and confirm that their voting instructions have been properly recorded. Costs associated with electronic access, such as usage charges from internet access providers and telephone companies, must be borne by the stockholder. If you submit your proxy by internet or telephone, it will not be necessary to return a proxy card for your vote to be counted.

If a stockholder does not submit a proxy by the internet or by telephone or return a signed proxy card and does not attend the Annual Meeting and vote in person, his or her shares will not be voted. Shares of our common stock represented by properly executed proxies received by us or proxies submitted by telephone or via the internet, which are not revoked, will be voted at the Annual Meeting in accordance with the instructions contained therein.

If instructions are not given and you do not indicate how your shares should be voted on a proposal, the shares represented by a properly completed proxy will be voted as the Board recommends. In addition, we reserve the right to exercise discretionary authority to vote proxies, in the manner determined by the Company in its sole discretion, on any matters brought before the Annual Meeting for which we did not receive adequate notice under the proxy rules promulgated by the SEC.



Any proxy signed and returned by a stockholder or submitted by telephone or via the internet may be revoked at any time before it is exercised by giving written notice of revocation to the Company's Secretary at our address set forth herein, by executing and delivering a later-dated proxy (either in writing, by telephone, or via the internet), or by voting in person at the Annual Meeting. Attendance at the Annual Meeting will not, in and of itself, constitute revocation of a proxy.

If you are a stockholder who holds your shares in the name of a bank, broker, fiduciary, or custodian, follow the voting instructions on the form you receive from your record holder. The availability of internet and telephone proxies for these stockholders will depend on the voting procedures of the bank, broker, fiduciary or custodian.

#### Householding

Some banks, brokers, and other holders of record may be participating in the practice of "householding" proxy statements, annual reports, or notices. This means that only one copy of our Proxy Materials or Notice of Internet Availability, as applicable, may have been sent to multiple stockholders in your household. If you want to receive separate copies of our Proxy Materials or Notice of Internet Availability, or if you are receiving multiple copies and would like to receive only one copy per household, you should contact your bank, broker, fiduciary, custodian or other holder of record, or you may contact James J. Comitale, Senior Vice President, General Counsel and Corporate Secretary at Ollie's Bargain Outlet Holdings, Inc., by written request, at 6295 Allentown Boulevard, Suite 1, Harrisburg, Pennsylvania 17112.

If you own shares of our common stock in more than one account, such as individually, and also jointly with your spouse, you may receive more than one Notice of Internet Availability relating to these Proxy Materials or copy of these Proxy Materials themselves. To assist us in saving money and to serve you more efficiently, we encourage you to have all your accounts registered in the same name and address by contacting our transfer agent: Equiniti Trust Company, LLC, 48 Wall Street, Floor 23, New York, NY 10005, Telephone: (800) 401-1957.

#### **Proxy Solicitation**

The Company is paying the costs of the solicitation of proxies. Members of our Board, Company officers and associates, and designated agents may solicit proxies by mail, telephone, fax, email, or in person. We will not pay directors, officers, or associates any extra amounts for soliciting proxies. We may, upon request, reimburse brokerage firms, banks or similar entities representing street name holders for their expenses in forwarding Proxy Materials to their customers who are street name holders and obtaining their voting instructions.

No arrangements or contracts have been made or entered into with any solicitors as of the date of this Proxy Statement, although we reserve the right to engage solicitors if we deem them necessary. If done, such solicitations may be made by mail, telephone, facsimile, e-mail, or personal interviews.

#### **Annual Report and Company Information**

Our Annual Report to Stockholders, which contains consolidated financial statements for the fiscal year ended February 3, 2024 ("Fiscal 2023"), is being furnished to stockholders concurrently herewith. You also may obtain a copy of our Annual Report on Form 10-K for Fiscal 2023 that was filed with the SEC, without charge, by writing to Ollie's Bargain Outlet Holdings, Inc., Attn: General Counsel, 6295 Allentown Boulevard, Suite 1, Harrisburg, Pennsylvania 17112. These materials will also be available without charge at "Investor Relations" on our website at www.ollies.us.

# Fiscal Year 2023 Highlights

- Total net sales were \$2.103 billion, an increase of 15.1% compared to the prior year, representing the first year in which the Company's net sales exceeded \$2 billion;
- Comparable store sales increased 5.7% from the prior year;
- We opened 45 new stores and closed one store, growing our store base 9.4% and ended the year with 512 stores in 30 states;
- Net income totaled \$181.4 million, an increase of 76.5% as compared with net income of \$102.8 million, in the prior year;



- Earnings per diluted share was \$2.92, an increase of 78.0% as compared with earnings per diluted share of \$1.64 in the prior year; and
- Adjusted EBITDA totaled \$275.2 million an increase of 62.9% compared to the prior year.

For a discussion of Adjusted EBITDA, a non-GAAP measure, including a reconciliation to the nearest GAAP measure, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — EBITDA and Adjusted EBITDA" beginning on page 42 of our Annual Report on Form 10-K for Fiscal 2023.

In Fiscal 2023, we opened our 500th store, entered our 30th state, added a record 3.6 million new Ollie's Army members, and returned to a pattern of consistent execution and growth. We recently completed our latest third-party real estate feasibility study, which utilizes demographic data and density across a changing U.S. landscape. The migration trend out of larger metropolitan markets into rural and suburban areas is a positive trend for Ollie's and the study concluded that we are able to operate as many as 1,300 stores nationwide, up from a previous target of 1.050.

#### Stock Repurchase

Over the course of Fiscal 2022 and Fiscal 2023, we returned over \$94,300,000 of value to our shareholders through the repurchase of 1,656,802 shares of the Company's common stock, which represents 2.7% of the common stock outstanding as of the expiration of Fiscal 2023.

#### **Corporate Governance Highlights**

Our Board is committed to continued evaluation and improvement of our governance practices, including as set forth under the section of this Proxy Statement entitled "Corporate Governance Matters," in order to serve the best interests of the Company and our stockholders.

- As of the end of Fiscal 2023, we are in compliance with the Board Diversity Rule of the Nasdaq Stock Market ("Nasdaq"). We publicly disclose board-level diversity statistics using a standardized template and have at least three (3) board members who self-identify as diverse, including at least two (2) board members who self-identify as female.
- On November 30, 2023, our Board increased the number of directors to nine and appointed Mary Baglivo as an independent, non-employee member of the Board.
- Our Board consists of all independent, non-employee directors other than our Chief Executive Officer.
- Our Board is fully declassified, and all our directors are up for election annually.
- Our Board has adopted a version of the so-called "Rooney Rule," requiring that we, or search firms we
  engage to recruit directors, include qualified candidates with a diversity of race/ethnicity and gender in the
  initial pool from which the Committee selects director candidates. Accordingly, our Nominating and
  Corporate Governance Committee Charter requires that the Committee include and require that any search
  firm that it engages includes qualified candidates with a diversity of race/ethnicity and gender in the initial
  pool from which the Committee selects director candidates.
- The Company's Corporate Governance Guidelines and Principles reflect the Board's commitment to consider diversity of race, ethnicity, gender, age, nationality, education, cultural background, and professional experiences in evaluating candidates.
- Our Nominating and Corporate Governance Committee Charter requires that the Committee periodically review our environmental, social, and governance ("ESG") strategy, initiatives, and policies.
- We have a majority voting standard for directors in uncontested elections with a resignation policy for directors who do not receive the support of a majority of our stockholders.
- Our Nominating and Corporate Governance Committee consists entirely of independent directors, including an independent Chair of the Committee.
- Our Certificate of Incorporation does not contain any supermajority vote provisions.
- All associates and directors are prohibited from hedging and pledging shares of Company stock.



2024 PROXY STATEMENT

- Directors are required to notify the Board when the director's principal occupation or business association changes substantially from the position held when the director joined the Board.
- None of our directors currently serves on more than three other public company boards of directors.
- The Board and each of its committees conduct annual self-evaluations, during which Board refreshment is considered and discussed.
- The Board annually reviews and agrees to be bound by the Company's Code of Conduct (as defined below in "Environmental, Social and Governance and Corporate Responsibility" "Code of Ethical Business Conduct").

6 2024 PROXY STATEMENT



#### PROPOSAL 1-ELECTION OF DIRECTORS

Our Board currently consists of nine (9) directors. Our current Board members are Alissa Ahlman, Mary Baglivo, Robert Fisch, Stanley Fleishman, Thomas Hendrickson, Abid Rizvi, John Swygert, Stephen White, and Richard Zannino.

Our Board is fully declassified. Alissa Ahlman, Mary Baglivo, Robert Fisch, Stanley Fleishman, Thomas Hendrickson, Abid Rizvi, John Swygert, Stephen White, and Richard Zannino have been nominated for election at the Annual Meeting for a one-year term, and if elected, they are expected to stand for re-election at our Next Annual Meeting.

In selecting director candidates for election at the Annual Meeting, our Nominating and Corporate Governance Committee and our Board considered whether each candidate possesses the required skill sets and fulfills the qualification requirements of directors approved by the Board, including independence, sound judgment, business specialization, technical skills, diversity, and other desired qualities. The following biographies describe the relevant business experience of each director and nominee.

The nominees for election as directors at the Annual Meeting are described below. The Board, upon the recommendation of the Nominating and Corporate Governance Committee, has nominated each of the candidates for election. The Board expects that each of the nominees will be available for election as a director. However, if by reason of an unexpected occurrence, one or more of the nominees is not available for election, the persons named in the form of proxy have advised that they will vote for such substitute nominees as the Board may nominate.

In the event that, in an uncontested election, any incumbent director does not receive a majority of the votes cast in his or her favor, such director will promptly tender his resignation to the Board. Following consideration of the recommendation of the Nominating and Corporate Governance Committee, the Board will decide whether to accept or reject the tendered resignation or whether other action be taken. The Board will disclose its explanation within 90 days from the publication of the Board election results. The Nominating and Corporate Governance Committee and the Board may consider any factor deemed appropriate in deciding whether to accept or reject the tendered resignation.

The Board unanimously recommends a vote "FOR" each of the nominees for directors.



2024 PROXY STATEMENT

# **DIRECTORS AND DIRECTOR NOMINEES**

#### NOMINEES FOR ELECTION AT THE ANNUAL MEETING

Director	Age	Tenure	Committee Service	
Alissa Ahlman	52	2020-present	Compensation Committee, Nominating and Corporate Governance Committee	
Mary Baglivo	66	2023-present	Nominating and Corporate Governance Committee	
Robert Fisch	74	2015-present	Compensation Committee, Nominating and Corporate Governance Committee	
Stanley Fleishman	72	2013-present	Audit Committee, Nominating and Corporate Governance Committee (Chair)	
Thomas Hendrickson	69	2015-present	Audit Committee (Chair), Nominating and Corporate Governance Committee	
Abid Rizvi	48	2022-present	Audit Committee, Nominating and Corporate Governance Committee	
John Swygert	55	2019-present	None	
Stephen White	69	2016-present	Audit Committee, Nominating and Corporate Governance Committee	
Richard Zannino	65	2012-present	Compensation Committee (Chair), Nominating and Corporate Governance Committee	

Alissa Ahlman has served as a director since May 2020. Since December 2022, Ms. Ahlman has served as the Chief Merchandising Officer of the Home Furnishing Division for the Franchise Group, Inc. In this role, Ms. Ahlman oversees merchandising, planning, allocation, and supply chain for American Freight. Prior to the Franchise Group, Ms. Ahlman was the Chief Merchandising Officer and Chief Design Officer for At Home Group, Inc. ("At Home"), a high growth, national big-box retailer specializing in home décor, furniture, and seasonal products. Ms. Ahlman joined Garden Ridge in March 2008, prior to its rebranding to At Home in 2014. Ms. Ahlman was responsible for the merchandise transformation at At Home and was part of the executive leadership team that rebranded Garden Ridge to At Home, including its initial public offering in 2016. Ms. Ahlman held various roles in merchandising and merchandise planning until her retirement from At Home in December 2018. Before joining At Home, Ms. Ahlman served in merchandising roles at 99 Cents Only Stores LLC and Factory 2-U Stores, Inc. Ms. Ahlman's retail, merchandising, marketing, and business experience qualify her to serve as one of our directors.

Mary Baglivo has served as a director since November 2023. Ms. Baglivo currently serves as the Chief Executive Officer of the Baglivo Group, a strategy consulting company. Ms. Baglivo has extensive knowledge and experience in the fields of brand strategy, marketing, advertising, strategic communications, and general business operations. Ms. Baglivo previously served as Chair and Chief Executive Officer for the Americas at Saatchi & Saatchi Worldwide from 2008 to 2013, and Chief Executive Officer for New York from 2004 to 2008. Prior to joining Saatchi & Saatchi, Ms. Baglivo was President of Arnold Worldwide from 2002 to 2004 and Chief Executive Officer of Panoramic Communications from 2001 to 2002. Ms. Baglivo currently serves as a director of Host Hotels and Resorts (Nasdaq: HST) and Urban Edge Properties (NYSE: UE). Ms. Baglivo previously served as a director of Ruth's Hospitality Group (Nasdaq: RUTH) until July 2023 and PVH (NYSE: PVH) until June 2021. Ms. Baglivo's strategic thinking, marketing, advertising, and executive experience, and trusted board service qualifies her to serve as one of our directors.

Robert Fisch has served as a director since September 2015. Since January 2017, Mr. Fisch has been the President of RNF Group, a consulting company focused on the assessment and evaluation of retail and other business enterprises, as well as providing mentoring services to existing management of these companies. Mr. Fisch is a featured ForbesBooks author, publishing his most recent book "Get A Life – A Roadmap to Rule the World" in January 2023, in addition to "FischTales: The Making of a Millennial Baby Boomer", published in 2019. In September 2020, he joined the Fashion Institute of Technology ("FIT") Board of Directors. Mr. Fisch has launched with FIT the Bob Fisch Graduate Student Award Program in addition to being a speaker and mentor to the students. Mr. Fisch also



served as the President, Chief Executive Officer, and Chairman of the Board of Directors of rue21, inc. (Nasdaq: RUE), a large specialty apparel retailer, from June 2001 until October 2016. Mr. Fisch served as a member of the Board of Directors of The Children's Place, Inc. (Nasdaq: PLCE) from June 2004 until March 2013. From February 1987 to December 1999, he served as the President of Casual Corner Group, Inc. Mr. Fisch's strategic business acumen and experience as a corporate director of publicly traded retail companies qualify him to serve as one of our directors.

Stanley Fleishman has served as a director since March 2013. Since 2017, Mr. Fleishman has been the Executive Chairman of Jetro/Restaurant Depot Group ("JRD"), a nationwide wholesale cash and carry food service distributor, prior to which he held the position of Chief Executive Officer since 1992, and prior to that he served as its Chief Financial Officer. Mr. Fleishman led the efforts to grow JRD from a local distributor to a national multi-billion-dollar company. Prior to joining JRD, Mr. Fleishman was the Chief Executive Officer of Dion Stores, a South African retail chain, from 1982 to 1985. He holds an M.B.A. from the Wharton School of the University of Pennsylvania. Mr. Fleishman holds undergraduate degrees in business and accounting. Mr. Fleishman's broad management expertise and his knowledge of the wholesale and retail industries qualify him to serve as one of our directors.

Thomas Hendrickson has served as a director since March 2015. Mr. Hendrickson was most recently the Executive Vice President, Chief Financial Officer, Chief Administrative Officer and Treasurer for Sports Authority Inc., a sporting goods retailer, from August 2003 until his retirement in February 2014. Prior to joining Sports Authority Inc., Mr. Hendrickson was the Executive Vice President, Chief Financial Officer, and Chief Administrative Officer for Gart Sports Company from January 1998 until the time of its merger with Sports Authority Inc. in August 2003. Mr. Hendrickson is currently lead independent director and the Chairperson of the audit committee of the Board of Directors of O'Reilly Automotive, Inc. (Nasdaq: ORLY) as well as a director and the Chairperson of the audit committee of the Board of Directors of Snap One Holdings Corporation (Nasdaq: SNPO). Mr. Hendrickson's financial, accounting, acquisition, and business experience qualify him to serve as one of our directors.

Abid Rizvi has served as a director since November 2022. Since 2020, Mr. Rizvi has served as the Chief Executive Officer of AriZona Beverages. Mr. Rizvi previously held other leadership positions at AriZona Beverages since joining in 2016. Mr. Rizvi also brings over 20 years of experience in consumer investment banking, having served as Managing Director and Head of Consumer and Retail Mergers & Acquisitions at RBC Capital Markets, LLC, from 2014 to 2016, and the Americas Head of Consumer and Head of Consumer and Retail Mergers & Acquisitions at Jefferies, LLC from 2010 to 2014. Mr. Rizvi began his investment banking career at Merrill Lynch & Co. where he rose to the position of Managing Director. Mr. Rizvi has extensive experience in business operations, mergers and acquisitions, and financings. Mr. Rizvi earned an MBA from MIT's Sloan School of Management and a Bachelor of Science degree from MIT. Mr. Rizvi's experience in finance, business leadership and operations, and banking qualify him to serve as one of our directors.

John Swygert has been our President and Chief Executive Officer since December 2019. Prior to this appointment, Mr. Swygert was our Executive Vice President and Chief Operating Officer since January 2018. Mr. Swygert joined Ollie's in March 2004 as our Chief Financial Officer and was later promoted to Executive Vice President and Chief Financial Officer in 2011. Mr. Swygert has worked in discount retail for over 30 years. Prior to joining Ollie's, Mr. Swygert was Executive Vice President and Chief Financial Officer at Factory 2-U Stores, Inc. Prior to this, Mr. Swygert held several positions of increasing authority at Factory 2-U Stores, Inc. from 1992, including Staff Accountant, Assistant Controller, Controller, Director of Financial Planning and Analysis, and Vice President of Finance and Planning. Mr. Swygert also previously worked for PETCO Animal Supplies, Inc. in Business Development and Financial Analysis. Mr. Swygert served on the Board of Directors of Truck Hero Holdings, Inc., a privately held company, from 2018 through January 2021. Since July 2021, Mr. Swygert has served on the Board of Directors and the Audit Committee of Hillman Solutions Corp. (Nasdaq: HLMN). Mr. Swygert's extensive industry, company, and operational experience acquired from having served as our Chief Executive Officer since December 2019, and, prior to that, serving as our Chief Operating Officer, Chief Financial Officer, and in other various positions prior to joining Ollie's, qualify him to serve as one of our directors.



2024 PROXY STATEMENT

Stephen White has served as a director since July 2016. Mr. White was the Chief Logistics Officer at Dollar Tree, Inc. (Nasdaq: DLTR) from April 2003 until his retirement in May 2016. Mr. White first joined Dollar Tree in 1994 and was responsible for building the logistics division during his tenure at the company. Prior to joining Dollar Tree, Mr. White served as Director of Transportation and Administration and held various other distribution and transportation positions at Ames Department Stores from 1986 to 1994. Before that, Mr. White held several transportation and supply chain positions with a number of companies, including LyphoMed Pharmaceuticals, Eastern Airlines, Incom International, and Shell Oil Company (NYSE: SHEL). Mr. White also consults in the field of global logistics on a part-time basis. Mr. White holds a Bachelor of Science in Business Administration with dual majors in Transportation and Distribution Management, and Finance and Insurance, from Northeastern University. Mr. White's extensive experience in logistics and financial matters qualify him to serve as one of our directors.

Richard Zannino is our Lead Independent Director and has served as a director since September 2012. Mr. Zannino is a Managing Director of CCMP and a member of CCMP's Investment Committee. Prior to joining CCMP in 2009, Mr. Zannino was Chief Executive Officer and a member of the Board of Directors of Dow Jones & Company ("Dow Jones"). Mr. Zannino joined Dow Jones as Executive Vice President and Chief Financial Officer in February 2001 and was promoted to Chief Operating Officer in July 2002 and to Chief Executive Officer and Director in February 2006. Prior to joining Dow Jones, Mr. Zannino was Executive Vice President in charge of strategy, finance, mergers and acquisitions, technology, and a number of operating units at Liz Claiborne. He originally joined Liz Claiborne in 1998 as Chief Financial Officer. Mr. Zannino serves on the Boards of Directors of Hillman Solutions Corp. (Nasdaq: HLMN), The Estée Lauder Companies Inc. (NYSE: EL), and IAC/InterActiveCorp. (Nasdaq: IAC). Mr. Zannino's past leadership experience, strong finance and management background in the retail industry and his wide-ranging experience investing in and serving as a director for a diverse group of private and public companies qualify him to serve as one of our directors.

To be elected, each of our nominees must receive the affirmative vote of the holders of a majority of the votes cast with respect to such nominee at the Annual Meeting.



#### EXECUTIVE OFFICERS

Set forth below are biographical summaries of our executive officers as of May 2, 2024. See "Proposal 1-Election of Directors" above for information about Mr. Swygert, who serves as our President and Chief Executive Officer.

Name	Age	Position(s)
John Swygert	55	President and Chief Executive Officer
Robert Helm 44 Senior Vice President and Chief Financial Officer		Senior Vice President and Chief Financial Officer
Eric van der Valk		Executive Vice President and Chief Operating Officer
Kevin McLain		Senior Vice President, General Merchandise Manager
James Comitale	59	Senior Vice President, General Counsel and Corporate Secretary
Larry Kraus	53	Senior Vice President, Chief Information Officer

Robert Helm has been our Senior Vice President and Chief Financial Officer since October 2022. Prior to joining Ollie's in 2022, Mr. Helm served as Chief Financial Officer of The Children's Place, Inc. (Nasdaq: PLCE) ("TCP"), a children's specialty apparel retailer. After joining TCP in 2016 as Vice President and Controller, he assumed roles of increasing responsibility, leading to his appointment to Chief Financial Officer in 2021. Prior to TCP, he held various finance leadership roles at prominent retailers including Ralph Lauren, rag & bone, and FreshDirect. Mr. Helm began his career in public accounting and auditing, including at KPMG, and is a Certified Public Accountant.

*Eric van der Valk* has been our Executive Vice President and Chief Operating Officer since May 2021. Prior to joining Ollie's in 2021, Mr. van der Valk served as President and Chief Operating Officer of Christmas Tree Shops ("CTS"), a discount retailer specializing in seasonal, home decor, consumables, and closeout merchandise. After joining CTS in 2005, shortly after it was purchased by Bed Bath and Beyond, he assumed roles of increasing responsibility, leading to his appointment to Chief Operating Officer in 2018 and President and Chief Operating Officer in 2019. Prior to CTS, he held various financial and merchandising roles at May Department Stores Filene's and Robinsons-May divisions including Vice President Planning and Divisional Controller from 1998 to 2005. Prior to this, Mr. van der Valk served as head of store operations for KB Toys.

*Kevin McLain* has been our Senior Vice President, General Merchandise Manager since May 2014. From May 2011 to May 2014, Mr. McLain was a Senior Vice President with Variety Wholesalers, where he was Senior Vice President, General Merchandise Manager of Hardlines. From January 1997 to May 2011, Mr. McLain held the position of Vice President, Merchandise Manager with Anna's Linens, a textile and home goods retailer based in Costa Mesa, California. Prior to his position with Anna's Linens, Mr. McLain served in various managerial roles for the Target Corporation.

*James Comitale* has been our Senior Vice President, General Counsel since October 2021 and was appointed Corporate Secretary in June of 2022. Prior to joining Ollie's in 2021, Mr. Comitale was Executive Vice President, General Counsel, and Corporate Secretary at Rite Aid Corporation. Mr. Comitale joined Rite Aid Corporation in 1997, spending more than 23 years in house with the company. Prior to his tenure at Rite Aid Corporation, Mr. Comitale was an attorney in private practice.

Larry Kraus has been our Vice President, Chief Information Officer since February 2017 and was promoted to Senior Vice President in April 2024. Prior to joining Ollie's, Mr. Kraus served as Vice President of Technology for The Bon-Ton Stores, a regional department store chain, a position he held since March 2008. Prior to this, Mr. Kraus held the position of Divisional Vice President, Technical Services and Operations at the Bon-Ton Stores. Prior to joining The Bon-Ton Stores, Mr. Kraus held various information technology positions at Rite Aid Corporation and Walmart

Each of our executive officers serve at the discretion of our Board without specified terms of office.



2024 PROXY STATEMENT

#### CORPORATE GOVERNANCE MATTERS

#### **Director Independence**

Pursuant to our Corporate Governance Guidelines and Principles, the Board affirmatively determines whether our directors are independent under the Nasdaq corporate governance listing standards.

During its review of director independence, the Board considers all information it deems relevant, including without limitation, any transactions and relationships between each director or any member of his immediate family and the Company and its subsidiaries and affiliates. As a result of this review and based on the recommendation of the Nominating and Corporate Governance Committee, the Board affirmatively determined that Mses. Ahlman and Baglivo and Messrs. Fisch, Fleishman, Hendrickson, Rizvi, White, and Zannino are independent directors under the applicable SEC and Nasdaq rules.

# **Committees of the Board**

Our Board has three standing committees: its Audit Committee, its Compensation Committee, and its Nominating and Corporate Governance Committee. Our Board has adopted charters for each of its standing committees. Current copies of our committee charters are posted on our website at *www.ollies.us*.

#### Audit Committee

The current members of the Audit Committee are Messrs. Fleishman, Hendrickson (Chair), Rizvi, and White. The Board has determined that Mr. Hendrickson is an "audit committee financial expert" as defined in Item 407(d)(5) of Regulation S-K, and the Board is satisfied that all members of our Audit Committee have sufficient expertise and business and financial experience necessary to effectively perform their duties as members of the Audit Committee. Messrs. Fleishman, Hendrickson, Rizvi, and White meet the definition of "independent director" for purposes of serving on our Audit Committee under applicable SEC and Nasdaq rules.

The Audit Committee, among other items: (i) monitors and oversees our accounting and financial reporting processes, and the integrity of the corporate accounting and financial reporting processes and financial information, including financial statements; (ii) oversees and reviews our compliance with legal and regulatory requirements; (iii) oversees our processes relating to risk management, including cybersecurity risk; (iv) oversees our conduct and systems of internal control over financial reporting and disclosure controls and procedures; (v) oversees the annual audit of the Company's financial statements; (vi) evaluates and recommends the independent registered public accounting firm's qualifications, engagement, compensation and independence; and (vii) monitors the performance of the Company's independent registered public accounting firm as well as any other public accounting firm engaged to perform other audit, review, or attest services.

The Audit Committee met four (4) times during Fiscal 2023. From time to time, the Audit Committee acted on matters through written consents. The Audit Committee meets with our independent registered public accounting firm without management present on a regular basis.

# Compensation Committee

The current members of the Compensation Committee are Ms. Ahlman and Messrs. Fisch and Zannino (Chair). All members of the Compensation Committee meet the independence standards under applicable SEC and Nasdaq rules.

The Compensation Committee, among other items: (i) annually reviews, discusses, and approves the compensation of our Chief Executive Officer, and oversees and reviews the compensation our other executive officers; (ii) oversees management succession planning with the full Board; (iii) reviews and approves employment arrangements with our executive officers; (iv) oversees and administers equity and non-equity compensation plans and programs; (v) oversees, evaluates, and recommends to the Board appropriate forms and amounts of independent, non-employee director compensation; and (vi) oversees and approves the annual report of the Compensation Committee. As required by applicable SEC rules, it will also recommend to the Board the frequency of the "say-on-pay" vote.

The Compensation Committee also reviews and recommends to the Board the target annual incentive pool, the annual performance objectives for participants, and actual payouts to participants, including the executive



officers. The Compensation Committee has sole decision-making authority with respect to all compensation recommendations for our executive officers, subject to further action of the Board as the Board determines in its discretion

To assist it in performing its duties, the Compensation Committee has the authority to engage outside consulting firms. During Fiscal 2023, our Compensation Committee engaged Pearl Meyer & Partners LLC ("Pearl Meyer"), a compensation consulting firm, to advise on director and officer compensation.

The Compensation Committee met four (4) times in Fiscal 2023. From time to time, the Compensation Committee acted on matters through written consents. The Board approves decisions regarding executive compensation after taking into account the recommendations of the Compensation Committee and its members.

#### Nominating and Corporate Governance Committee

The current members of the Nominating and Corporate Governance Committee are Mses. Ahlman and Baglivo and Messrs. Fisch, Fleishman (Chair), Hendrickson, Rizvi, White, and Zannino. All members of the Nominating and Corporate Governance Committee meet the independence standards under applicable SEC and Nasdaq rules.

The Nominating and Corporate Governance Committee, among other items, oversees the nomination process for candidates to the Board including candidates recommended by stockholders, and filling vacancies consistent with the criteria approved by the Board. The Nominating and Corporate Governance Committee also: (i) reviews the effectiveness of, recommends modifications as appropriate to, and reviews Company disclosures concerning (x) the Company's policies and procedures for identifying and screening Board nominee candidates; (y) the Company's process and criteria (including experience, qualifications, attributes, diversity, and skills in light of the Company's business and structure) used to evaluate Board membership and director independence, and (z) any policies with regard to Board diversity: (ii) reviews disclosures concerning director and director nominee experience. qualifications, attributes, or skills that led to the decision that each director or director nominee should serve as a director; (iii) reviews the relationships between directors, the Company, and members of management at least annually and recommends to the Board whether each director qualifies as independent; (iv) assesses the appropriateness of a director nominee who does not receive a "majority of the votes cast" at an election of directors continuing to serve as a director and recommends to the Board action to be taken in accordance with the resignation policy set forth in the Company's Corporate Governance Guidelines and Principles, (v) reviews the appropriate skills and characteristics required of directors in the context of the current make-up of the Board and the needs of the Board given the circumstances of the Company; (vi) reviews periodically the Board and committee structure and leadership and recommends any changes to the Board; (vii) designs new director orientation and continuing education for all directors in conjunction with management; (viii) develops the methodology for annual selfevaluations of the Board, its committees, and executive management; (ix) develops the methodology for, coordinates, and oversees annual self-evaluations of the role and performance of the Board and its committees, and management, in the governance of the Company; and (x) reviews periodically the Company's ESG strategy, initiatives, and policies.

In recommending director candidates, the Nominating and Corporate Governance Committee considers whether the candidates possess the required skill sets and fulfill the qualification requirements of directors as overseen and approved by the Board, including independence, sound judgment, business specialization, technical skills, diversity, and other desired qualities. As discussed below, upon the recommendation of our Nominating and Corporate Governance Committee, our Board adopted a version of the "Rooney Rule," requiring that we, or search firms we engage to recruit directors, must include qualified candidates with a diversity of race/ethnicity and gender in the initial pool from which the Committee selects director candidates, and adopted a diversity policy for director candidates

The Company's Corporate Governance Guidelines and Principles reflect the Board's commitment to consider diversity of race, ethnicity, gender, age, nationality, education, cultural background, and professional experiences in evaluating Board candidates. Our Nominating and Corporate Governance Committee Charter requires that any search firm that the Company or Nominating and Corporate Governance Committee engages includes qualified candidates with a diversity of race/ethnicity and gender in the initial pool from which the Committee selects director candidates.

Stockholders may submit recommendations for consideration to the Nominating and Corporate Governance Committee, which will be evaluated using substantially the same criteria as applied to recommendations of



directors and members of management, by providing the person's name, appropriate background and biographical information by writing to the Nominating and Corporate Governance Committee at Ollie's Bargain Outlet Holdings, Inc., Attn: The Board of Directors, the Nominating and Corporate Governance Committee, 6295 Allentown Blvd., Suite 1, Harrisburg, Pennsylvania 17112. No potential director nominees were recommended by stockholders in Fiscal 2023.

To assist it in performing its duties, the Nominating and Corporate Governance Committee has the authority to engage outside consulting firms.

The Nominating and Corporate Governance Committee met four times in Fiscal 2023. From time to time, the Nominating and Corporate Governance Committee acted on matters through written consents.

#### **Director Nominations**

Our director nominees up for election at this Annual Meeting are recommended to our Board for election by our Nominating and Corporate Governance Committee and nominated for election by the Board.

As noted above, our Board will also consider director candidates recommended for nomination by our stockholders during such times as they are seeking proposed nominees to stand for election at the Next Annual Meeting of stockholders (or, if applicable, a special meeting of stockholders). In general, in identifying and evaluating nominees for director, our Board considers whether the candidates possess the required skill sets and fulfill the qualification requirements of directors approved by the Board, including independence, sound judgment, business specialization, technical skills, diversity, and other desired qualities.

#### **Board Diversity**

Our Corporate Governance Guidelines and Principles make explicit that diversity at the Board level is an essential element in supporting the attainment of the Company's strategic objectives. Our Board believes that diversity of race, ethnicity, gender, age, nationality, education, cultural background, and professional experiences are meaningful for Board function. Our Nominating and Corporate Governance Committee is focused on identifying highly qualified diverse candidates and will consider, among other factors, the extent to which a candidate would result in increased diversity of the Board. The Nominating and Corporate Governance Committee and the Board intends to continue to search for candidates who would enable the Board to become more diverse in terms of gender and ethnicity, and any director candidate so identified who also possesses the required skill sets and fulfills the Board's established qualification requirements will be presented to the Nominating and Corporate Governance Committee for consideration. Our Board has adopted a version of the "Rooney Rule," requiring that we or search firms we engage to recruit directors must include qualified candidates with a diversity of race/ethnicity and gender in the initial pool from which the Committee selects director candidates. Since 2020, the Board approved expanding the number of directors on our Board and approved the addition of three new directors, all of whom are diverse in gender or ethnicity.

Board Diversity Matrix (as of May 2, 2024)							
Total Number of Directors	9						
	Female	Male	Non-Binary	Did not Disclose Gender			
Directors	2	7	_	_			
Number of Directors Who Self-Identify i	in Any of the Cat	egories Below:					
African American or Black	_	_	_	_			
Alaskan Native or Native American	_	_	_	_			
Asian	_	1	_	_			
Hispanic or Latinx	_	1	_	_			
Native Hawaiian or Pacific Islander	_	_	_	_			
White	2	6	_	_			
Two or More Races or Ethnicities	_	1	_	_			
LGBTQ+	_	_	_	_			
Did not Disclose Demographic Background	_	_	_	_			



#### **Board Refreshment**

Our Board believes periodic board refreshment promotes effective board structure and composition. The Board is elected annually and is declassified. The Board does not have a mandatory retirement age or term limits for directors. The Company reviews each director's continued role on the Board, and the Board's composition, annually to ensure the Board continues to generate new ideas and operate effectively. The Nominating and Corporate Governance Committee considers among other items each director's age and length of tenure when considering Board composition and seeks to maintain a balance of experience and continuity.

Our Nominating and Corporate Governance Committee manages the process of identifying and screening potential director candidates to the Board, including candidates recommended by stockholders and filling vacancies consistent with the criteria approved by the Board. The annual Board and director self-assessment processes are important determinants in a director's renomination and tenure. The additions to the Board of Alissa Ahlman in 2020, Abid Rizvi in 2022, and Mary Baglivo in 2023, have brought both diversity and demonstrated success in fields critical to our business.

#### **Board Role in Risk Oversight**

Our Board, its committees, and management continually monitor the material risks facing our Company, including, among other items, financial risk, strategic risk, operational risk, legal risk, compliance risk, and cybersecurity risk. Management regularly reports to the Board on its activities in monitoring and mitigating such risks. Overall responsibility for risk oversight resides with our Board. In addition, the Board may delegate risk oversight responsibility to a particular committee in situations in which risk falls within the committee's area of focus or expertise.

Our Board believes that for certain areas of risk, our Company is better served by having the initial risk evaluation and risk monitoring undertaken by a subset of the entire Board that is more focused on the issues pertaining to the particular risk.

#### Compensation Risk

Our Compensation Committee assists the Board in fulfilling the Board's oversight responsibility relating to the evaluation of compensation risk. The Compensation Committee is aware that compensation arrangements, if not properly structured, may encourage inappropriate risk-taking. The Compensation Committee, therefore, conducts, an annual formal review, in conjunction with Pearl Meyer, of all of its incentive programs for executives and management associates. After conducting this review in Fiscal 2023, the Compensation Committee concluded that our compensation programs are not reasonably likely to incentivize associate behavior that would result in any material adverse effect to the Company. Our Compensation Committee assists the Board in evaluating risks relating to our compensation policies and procedures.

#### ESG Risk

Our Nominating and Corporate Governance Committee assists the Board in fulfilling the Board's oversight responsibility relating to the evaluation of ESG risk. Our Nominating and Corporate Governance Committee has responsibility under the Nominating and Corporate Governance Committee Charter to review ESG risk and develop strategy as we continue to evolve our responses in this area.

# Enterprise Risk Level Management

Our Audit Committee assists the Board in fulfilling the Board's oversight responsibility relating to the evaluation of financial, regulatory, legal, cyber, and other enterprise level risks confronting the Company. Our Chief Information Officer reports and updates our Audit Committee quarterly on all activities and initiatives that our information technology ("IT") security and compliance team undertakes to monitor and secure our enterprise communications, systems, and assets from external and internal threats. Our Audit Committee, our Chief Information Officer, and management as necessary regularly update our Board on IT and information security matters.

The Company also has a management level enterprise risk management committee that meets quarterly and reports to the Audit Committee. Our Chief Information Officer is a member of this committee and regularly



reports on both the proactive and other activities that our IT security team undertakes to monitor and secure our communications, systems, and assets, and also details and reports on the various training and compliance programs that it develops and maintains for individual users and groups within our workforce, together with the delivery and results of these training sessions.

The Company, among other items: (i) undergoes an annual IT risk assessment performed in accordance with top industry security standards; (ii) is audited and certified annually for payment card industry ("PCI") compliance; (iii) undergoes annual internal and external penetration testing; and (iv) undergoes annual web application and mobile application penetration testing. A recognized cybersecurity testing and auditing firm performs this testing and certification.

The Company also subscribes to an industry leading IT cybersecurity rating service that provides us with an ongoing IT security rating which, among other items, allows us to analyze and enhance our IT security rating and compare it to certain peers in our industry. The Company regularly assesses and tests the Company's policies, standards, processes, and practices that are designed to address cybersecurity threats and incidents. These efforts include a wide range of activities, including audits, assessments, tabletop exercises, threat modeling, vulnerability testing, and other exercises focused on evaluating the effectiveness of our cybersecurity measures. The Company regularly engages third parties to perform assessments on our cybersecurity measures, including information security maturity assessments, audits, and independent reviews of our information security control environment and operating effectiveness. Reports regarding the results of such assessments, audits, and reviews are presented to the Company's risk management committee and the Audit Committee on a quarterly basis, and the Company adjusts its cybersecurity policies, standards, processes, and practices as necessary based on the valuable information gleaned during these assessments, audits, and reviews.

As it deems necessary, the respective committee to which oversight and monitoring of a particular risk has been assigned reports on risk exposures and mitigation strategies with respect to such risk to the entire Board.

#### **Board Leadership Structure**

Our Board understands there is no single, generally accepted approach to providing Board leadership and that given the dynamic and competitive business environment in which we operate, the appropriate leadership may vary as circumstances warrant. The Board has appointed Richard Zannino as our Lead Independent Director. The Board reviews the appointment of the Lead Independent Director periodically. The Board continues to consider the appointment of a Chair to the Board and the appropriate leadership structure for the Board going forward.

Our Lead Independent Director is appointed by the independent members of our Board, with the following responsibilities:

- Presiding at all meetings of the Board, including executive sessions of the independent directors;
- Serving as liaison between the Chief Executive Officer and the independent directors;
- Together with management, approving information sent to the Board;
- Together with management, approving meeting schedules to assure there is sufficient time for discussion of all agenda items;
- · Calling and chairing meetings of the independent directors; and
- If requested by major stockholders, ensuring that he is available for consultation and direct communication.

# **Attendance at Meetings**

It is our policy that each director must be prepared to devote the time required to prepare for and attend Board meetings and fulfill his or her responsibilities effectively. Our directors may not serve on more than four other public company board of directors, but none of our directors currently serves on more than three other public company board of directors.

During Fiscal 2023, there were four meetings of the Board, four meetings of the Audit Committee, four meetings of the Compensation Committee, and four meetings of the Nominating and Corporate Governance Committee. The Board and committees also took formal action by written consent from time to time as necessary. Each of



our directors attended at least 75% of the aggregate meetings of the Board and the committees of the Board on which they served during Fiscal 2023. Additionally, the independent directors regularly met in executive session without the presence of management in Fiscal 2023. The Lead Independent Director chairs these executive sessions of the independent directors.

We do not, as a general matter, require the members of our Board to attend our annual meetings of stockholders. None of the members of our Board, other than Mr. Swygert, attended the 2023 annual meeting of stockholders.

#### **Executive Sessions**

Our independent directors hold executive sessions regularly.

# Stockholder and Other Interested Party Communications with the Board

Stockholders and other parties interested in communicating directly with the Board may do so by writing to the Board, c/o Ollie's Bargain Outlet Holdings, Inc., 6295 Allentown Boulevard, Suite 1, Harrisburg, Pennsylvania 17112. The Company's General Counsel will review all correspondence and forward to the Board all such correspondence that, in the opinion of the General Counsel, deals with the functions of the Board or committees thereof or that the General Counsel otherwise determines requires Board attention. Concerns relating to accounting, internal controls, or auditing matters will immediately be brought to the attention of the Chairman of the Audit Committee. We have adopted a Whistleblower Policy (and implemented a Whistleblower Hotline), which establishes procedures for submitting these types of concerns, either personally or anonymously, through the submission of a recorded message or written statement to a dedicated hotline communication phone number and site hosted by an independent third party with messages or statements immediately made available to the Company's General Counsel and the Chair of the Audit Committee. Also, during each Audit Committee meeting, management updates the committee regarding the status of messages and statements left during the fiscal quarter.

Stockholders and other parties interested in communicating directly with Mr. Hendrickson, as Chair of the Audit Committee, may do so by writing to Mr. Thomas Hendrickson, Chair, Audit Committee, c/o Ollie's Bargain Outlet Holdings, Inc., 6295 Allentown Boulevard, Suite 1, Harrisburg, Pennsylvania 17112.

#### **Corporate Governance Guidelines and Principles**

We have Corporate Governance Guidelines and Principles that the Board adopted to serve as a flexible operating framework for the Board and its committees. These guidelines cover a number of areas including the role of our Board, the size and composition of our Board, Board membership criteria and its committees, and our Board's working process. The guidelines are reviewed periodically and updated as necessary. Our Corporate Governance Guidelines and Principles are posted on our website at www.ollies.us.

#### **Delinquent Section 16(a) Reports**

To the Company's knowledge, based upon a review of the copies of such reports furnished to the Company and written representations that no other reports were required, the Company believes that during Fiscal 2023, all filing requirements applicable to the Company's officers, directors, and greater than 10% beneficial owners pursuant to Section 16(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") were complied with, except for a Form 4 filed on May 5, 2023, for Board member Stanley Fleishman to report the exercise of certain options and the sale of some of the resulting common stock that occurred on April 20, 2023.

# **Environmental, Social and Governance and Corporate Responsibility**

Our top priorities in responding to current ESG conditions continue to be the safety and well-being of our associates and customers. While doing so, we have focused on ESG opportunities as we look to continue sustainable and responsible growth. The Company has taken a variety of steps to strengthen its commitment to advancing ESG initiatives: The very nature of our business sets us up to be a leader of sustainability in the retail industry. Our model provides a viable marketplace for merchandise that otherwise may have needlessly been discarded by other retailers, while simultaneously offering Real Brands and Real Bargain prices to our customers.

# **Energy-Saving Initiatives**

The Company seeks to positively impact the environment through initiatives for the reduction of energy consumption, such as replacing less efficient lighting with more energy efficient LED lighting. Currently, a majority of our retail stores contain LED lighting, and our goal is to implement LED lighting in all of our retail



stores in the coming years. We also have implemented an energy management system in most of our stores. This system allows us to operate the energy systems of all stores from a centralized location, so we can more efficiently diagnose issues, monitor energy needs, and optimize energy usage.

#### **Environmental Concerns**

Ollie's is committed to conducting business in an environmentally sound manner based on scientific understanding, customer needs, and local requirements. Directors, officers, and associates are required to comply with all applicable health, safety, and environmental laws and regulations, and all related policies adopted by the Company. Further, we take efforts to minimize the environmental impact of our business, including through the implementation of a chainwide recycling programs that divert thousands of tons of cardboard from the landfill each year.

#### **Equal Employment Opportunity Policy**

The Company also seeks to build a diverse and inclusive workplace where we can leverage our collective talents, striving to ensure that all associates are treated with dignity and respect. We are committed to providing equal employment opportunities and advancement consideration to all individuals and providing a working environment that is free of intimidation, harassment, and retaliation. Ollie's is an equal opportunity employer and has established an Equal Employment Opportunity Policy affording equal employment opportunities to associates and applicants without regard to race, color, religion, sex, sexual orientation, gender identification, national origin, age, disability, genetic information, or any other characteristic protected under applicable law. The same policy prohibits discrimination, harassment, and retaliation of any type. As of February 3, 2024, approximately 60% of our workforce is self-identified female and approximately 40% is self-identified male. Over 40% of our workforce has self-identified as having a racial or ethnic minority background. None of our associates belong to a union or are party to any collective bargaining or similar agreement.

As of February 3, 2024, approximately 60% of our workforce is self-identified female and approximately 40% is self-identified male. Over 40% of our workforce has self-identified as having a racial or ethnic minority background. None of our associates belong to a union or are party to any collective bargaining or similar agreement.

#### Associate Training and Development Programs

We offer a compelling work environment with meaningful experiences, growth, and career-development opportunities. This starts with the opportunity to do challenging work and learn on the job and is supplemented by programs and continuous learning that help build skills to advance. We also provide internal leadership development programs designed to prepare our high-potential associates for greater responsibility. Our Ollie's Leadership Institute ("OLI") is a program that equips field associates with the ability to advance their careers. Each OLI participant receives an individual development plan, designed to prepare them for their next level position. We believe our training and development programs help create a positive work environment and result in stores that operate at a high level.

We encourage a promote-from-within environment when internal resources permit. Reflecting our belief in our "home grown" talent, OLI is our preferred source for new supervisors and team leaders. In 2023, over 45% of our current district team leaders were internally promoted to their position. Company-wide, over 60% of our field positions were filled by internal promotions. We believe our training and development programs help create a positive work environment and result in stores that operate at a high level. In Fiscal 2023, Ollie's filled approximately 45% of current store management positions, and company-wide, over 60% of our field positions were filled by internal promotions. Our current team of district managers and store managers have an average tenure of approximately 7.4 years and 4.8 years, respectively. We believe internal promotions, coupled with the hiring of individuals with previous retail experience, will provide the management structure necessary to support our long-term strategic growth.



# Core Values Campaign

In Fiscal 2023, we continued to promote and foster the Company's core values campaign (that was introduced in Fiscal 2022) ("Ollie's Core Values") which established guidelines to assist associates in acting and thinking in furtherance of Ollie's Core Values. We are committed to building and maintaining a strong culture to drive performance, and Ollie's Core Values provide a framework for how we think and act as an organization. Ollie's Core Values are:



In January of 2024, we officially launched the Ollie's Culture Committee, a group of associates selected across the organization who collaborate to bring the Core Values to life throughout the Company, including integrating the Core Values into day-to-day operations at the Company's store support center and driving associate satisfaction, engagement, and retention.

# Compensation and Benefits

We are committed to providing market-competitive compensation for all associates. Eligible associates participate in one of our various bonus incentive programs, which provide the opportunity to receive additional compensation based upon store and/or Company performance. In addition, we provide eligible associates the opportunity to participate in a 401(k) retirement savings plan. Beginning in Fiscal 2023, the Company enhanced the value of this retirement benefit by electing to make the 401(k) Plan a "safe harbor" 401(k) Plan. Effective January 1, 2024, we provide each eligible associate with an immediately-vested 100% Company match of the



first three percent of each eligible associate's contribution to the 401(k) Plan and 50% of the next two percent of each eligible associate's contribution to the 401(k) Plan. We also share in the cost of health insurance provided to eligible associates. In Fiscal 2023 we switched insurance providers and we continue to optimize programs for the benefit of our associates. In Fiscal 2023, we switched health insurance providers and we continue to optimize programs for the benefit of our associates. We also provide both our full-time and part-time associates with paid time off, and all associates receive a discount on merchandise purchased from the Company.

#### Workplace Health and Safety

We strive to maintain a safe and secure working environment and have established safety training programs. This includes administering an occupational injury- and illness-prevention program, and an associate assistance program.

#### Pandemic and Other Health and Safety Events

We continue to monitor the impact of ongoing and potential future pandemics, and other health- and safety- related events, on our business, including on our associates, customers, business partners, and supply chain. We are committed to maintaining a safe work and shopping environment and continue to plan for appropriate responses to future health and safety challenges.

Ollie's Cares: National Partnerships and Local Community Support

Ollie's helps the communities where it does business thrive because our employees and customers live, work, and raise families there. Ollie's endeavors to maximize its community support. Ollie's makes every effort to support a variety of groups, with an emphasis on organizations that better the lives of children and provide the best opportunities for our next generation. Through its "Ollie's Cares" initiative, Ollie's supports and has supported the following national organizations in significant ways:



- Cal Ripken, Sr. Foundation: During our 15-year partnership with the Cal Ripken Sr. Foundation, we have donated more than \$13.3 million in support of the organization's mission to strengthen America's most underserved and distressed communities by supporting and advocating for children, building parks, partnering with law enforcement and youth service agencies, and addressing community needs.
- Kevin Harvick Foundation: During our 12-year partnership with the Kevin Harvick Foundation, we have donated more than \$3.6 million in support of the organization's mission to support programs that positively enrich the lives of children throughout the United States.
- Children's Miracle Network: During our 15-year partnership with the Children's Miracle Network, we have donated more than \$4.0 million in support of the organization's mission to increase funding and awareness for local children's hospitals.
- Toys for Tots: During our five-year partnership with Toys for Tots, we have donated more than \$3.9 million in support of the organization's mission to collect new, unwrapped toys and distribute those toys to less fortunate children during the holidays. In addition, our stores act as collection points for our customers who donate toys.
- Feeding America: During our five-year partnership with Feeding America, we have donated more than \$2.8 million in support of the organization's mission to advance change by ensuring equitable access to nutritious food for all.

We also support local charitable organizations by providing eligible non-profit applicants with discount certificates to use towards purchases at our stores and by participating in local non-profit fundraising events. In 2023, the Company also supported many local charitable organizations, such as: the American Cancer Society; Big Brothers, Big Sisters of the Capitol Region; the Central Pennsylvania Food Bank; the Humane Society of Harrisburg Area; the Cystic Fibrosis Foundation; the Harrisburg Library; the National Center for Missing and Exploited Children; and the Penn State Health Children's Hospital, part of Children's Miracle Network.

# Code of Ethical Business Conduct

Because honesty, integrity, professionalism, fairness, and compliance with laws and regulations are of the utmost importance to Ollie's, the Company has a Code of Ethical Business Conduct (the "Code of Conduct") that



applies to its directors, officers, associates, and merchandise vendors. A copy of the current Code of Conduct can be found on our website, *www.ollies.us*, under the "Investor Relations – Governance" section.

#### Disclosure Procedures

Under the Company's "Open Door Policy" and "Whistleblower Policy," associates are strongly encouraged to voice concerns to a manager, or, if an immediate manager is involved in the problem, to discuss the issue with the next level of management who is not involved, and to otherwise seek guidance from the appropriate authority in the event of any perceived violation of the Code of Conduct.

The Code of Conduct establishes the process and procedures for review and investigation of any alleged violations thereunder. Any Ollie's director, officer, or associate who becomes aware of any actual or potential Code of Conduct violation or any violation of law, regulation, or other standard of conduct to which Ollie's is subject, is required to promptly report such matters, through any one or more of the following means:

- (a) reporting to a member of management or a human resources representative;
- (b) calling the Company's Tipline at 1 (888) 655-4371, a voicemail system where reporters can explain a situation, in an effort to achieve a resolution, and through which all complaints are reviewed and investigated as appropriate. The Audit Committee reviews, on at least a quarterly basis, a report summarizing all recorded communications left on the Tipline;
- (c) calling the Company's Whistleblower Hotline at 1 (844) 373-2029, operated by Nasdaq (an outside, independent service provider), in which reporters receive a PIN designed to protect their identity and confidentiality, and through which Nasdaq provides reporting to the Company's General Counsel, Chair of the Audit Committee, and human resource department for review and appropriate investigation. The Audit Committee reviews, on at least a quarterly basis, a report regarding all secured recorded and written communication left with the Whistleblower Hotline;
- (d) using the internet page <a href="http://www.openboard.info/OLLI">http://www.openboard.info/OLLI</a>, also operated by Nasdaq, in which case reporters receive a PIN designed to protect the identity and confidentiality, and through which Nasdaq provides reporting to the Company's General Counsel and Chair of the Audit Committee for preliminary review;
- (e) reporting directly to the Company's General Counsel through telephone, email, or regular mail; and/or
- (f) reporting directly to the Lead Independent Director of the Board or, for accounting concerns, directly to the Audit Committee, which reports may then be delivered to the General Counsel of the Company for review.

#### Board and Committee Oversight of ESG Initiatives

The Board and its committees are committed to establishing and overseeing responsible corporate governance, including, among other items responsible and efficient policies and procedures that address ESG conditions and serve ESG initiatives in the best interests of the Company. The Nominating and Corporate Governance Committee Charter expressly charges the Nominating and Corporate Governance Committee with, among other items, periodically reviewing the Company's ESG strategy, initiatives, and policies. The Nominating and Corporate Governance Committee also receives regular updates from management regarding significant ESG activities.

The Audit Committee charter expressly charges the Audit Committee with, among other items, maintaining and overseeing: (a) the Code of Conduct and significant issues that may arise under it related to management, executive officers, and directors of the Company; (b) the Company's Related Person Transaction Policy and the process for approval or ratification of all related person transactions; and (c) procedures for (i) the receipt, retention, and treatment of complaints regarding accounting, internal controls, or auditing matters, and (ii) the confidential, anonymous submission by the Company's associates of concerns regarding questionable accounting or auditing

The Compensation Committee charter expressly charges the Compensation Committee with, among other items, overseeing and planning, the policies related to compensation for associates and directors of, and consultants to, the Company. At least annually, the Compensation Committee reviews the Company's compensation policies and practices



for executives, senior management, and associates generally, to assess whether such policies and practices could lead to excessive risk-taking behavior and the manner in which any risks arising out of the Company's compensation policies and practices are monitored and mitigated. The Compensation Committee also considers and advises on the disclosure of the Compensation Discussion and Analysis in the Company's Annual Report on Form 10-K and these Proxy Materials, as well as the most recent stockholder advisory vote on executive compensation, commonly referred to as the "say-on-pay" vote, required by Section 14A of the Exchange Act.

#### **Board Diversity**

Our Board values the recruitment and retention of members with unique perspectives, backgrounds, and experiences. With the valuable additions of Ms. Ahlman in 2020, Mr. Rizvi in 2022, and Ms. Baglivo in 2023, the Board has increased its diversity, not only in expertise and experience, but also in gender and ethnicity. The Board has also adopted Corporate Governance Guidelines and Principles to emphasize that diversity at the Board level is an essential element in supporting the Company's attainment of strategic objectives. Our Nominating and Corporate Governance Committee focuses on identifying highly qualified diverse candidates and will consider, among other factors, the extent to which a candidate would result in increased diversity of the Board. Further, our Board has adopted a version of the "Rooney Rule," requiring that we, or search firms we engage to recruit directors, must include qualified candidates with a diversity of race/ethnicity and gender in the initial pool from which the Nominating and Corporate Governance Committee selects director candidates.

#### Overboarding Policy

To ensure directors are prepared to devote the time required to prepare for and attend Board meetings and fulfill their responsibilities effectively, the Board's Corporate Governance Guidelines and Principles includes an overboarding policy limiting the number of other public-company boards of directors on which our directors are permitted to serve. The overboarding policy also requires directors to advise the Chair of the Nominating and Corporate Governance Committee in advance of accepting an invitation to serve on a board of directors of another for-profit company or significant not-for-profit enterprise.

# **Equity Compensation Plan Information**

The following table sets forth, as of February 3, 2024, certain information related to our equity compensation plans under which our common stock may be issued.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (#)	Weighted- average exercise price of outstanding options, warrants and rights (\$)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (#)	
	(a)	(b)	(c)	
Equity compensation plans approved by security holders	1,470,288 <sup>(1)</sup>	56.71 <sup>(2)</sup>	1,957,583 <sup>(3)</sup>	
Equity compensation plans not approved by security holders	_	_	_	
Total	1,470,288	56.71	1,957,583	

<sup>(1)</sup> Includes 9,500 outstanding options granted pursuant to our 2012 Equity Incentive Plan (the "2012 Plan") and 1,109,984 outstanding options and 350,804 non-vested Restricted Stock Units ("RSUs") granted pursuant to our 2015 Equity Incentive Plan (the "2015 Plan" and together with the 2012 Plan, the "Equity Plans"). See Note 9 to our audited financial statements for Fiscal 2023 included in our Annual Report on Form 10-K for 2023 additional information regarding our Equity Plans.

<sup>(3)</sup> All shares of common stock reserved for future issuance are reserved for issuance under the 2015 Plan. All shares of common stock forfeited under the 2012 Plan, up to 2,000,000 shares of common stock, are returned to the 2015 Plan share reserves.



<sup>(2)</sup> Represents the weighted average exercise price of outstanding stock options and does not take into account RSUs granted under the 2015 Plan.

# COMPENSATION OF NON-EMPLOYEE DIRECTORS AND DIRECTOR STOCK OWNERSHIP GUIDELINES

Our Board, based upon the recommendation of the Compensation Committee, and with the input of its compensation consultant, as needed, regularly evaluates and adjusts, as appropriate, non-employee director compensation. Each non-employee director receives an annual cash retainer and an annual equity award, and certain committee members and committee chairs receive additional cash retainers.

In June of Fiscal 2023, the Compensation Committee reviewed and discussed Pearl Meyer's most recent non-employee director compensation analysis, and as a result, the Compensation Committee suggested, and the Board approved, the following: (a) increasing the cash retainer paid to the Chair and members of both the Audit Committee and the Compensation Committee, in each case to align such compensation with the median level for the peer group that Pearl Meyer identified during Fiscal 2023; and (b) as Pearl Meyer recommended, no other change to the annual cash retainer and the annual equity awards for the non-employee directors as the Board originally adopted during the Company's 2021 fiscal year ("Fiscal 2021"), which amounts were consistent with the median level for the peer group that Pearl Meyer identified during Fiscal 2021.

In Fiscal 2023, each non-employee director received an annual cash retainer of \$80,000 (the "Annual Cash Retainer") and an annual equity award of \$125,005. As of June of Fiscal 2023, the additional cash retainer for the Chair of the Audit Committee was increased from \$20,000 to \$25,000, and the additional cash retainer for the other members of the Audit Committee was increased from \$10,000 to \$12,500. As of June of Fiscal 2023, the additional cash retainer for the Chair of the Compensation Committee was increased from \$15,000 to \$20,000, and the additional cash retainer for the other members of the Compensation Committee was increased from \$7,500 to \$10,000. Cash compensation is paid in quarterly installments to those directors eligible to receive it, and all increases in cash retainer amounts were prorated for the remainder of Fiscal 2023.

We also maintain a policy covering stock ownership guidelines for our directors and officers (the "Executive Stock Ownership Guidelines Policy"). The Executive Stock Ownership Guidelines Policy provides a guideline for each non-employee director to maintain four times their Annual Cash Retainer in the form of Company equity. As of February 3, 2024, each non-employee director had either met the guidelines provided in the Executive Stock Ownership Guidelines Policy, or the Compensation Committee deemed that each non-employee director who had not yet met the guidelines provided in the Stock Ownership Policy to be on a satisfactory path to meet the guidelines. For more details on stock ownership guidelines, see "Compensation Discussion and Analysis – Executive Stock Ownership Guidelines Policy." All non-employee directors receive annual awards of RSUs, which vest one year from the grant date.

We also reimburse each of our directors for direct travel expenses incurred and documented in connection with attendance at meetings of the Board and its committees, as well as other required commitments.

#### **Director Compensation for Fiscal 2023**

The following table sets forth the information concerning all compensation paid by the Company during Fiscal 2023 to our non-employee directors.

# **Director Compensation**

Name <sup>(1)</sup>	Fees earned or paid in cash (\$)	Stock awards (\$) <sup>(2)</sup>	Total (\$)
Alissa Ahlman	88,750	125,005	213,755
Mary Baglivo <sup>(3)</sup>	20,000	21,981	41,981
Robert Fisch	88,750	125,005	213,755
Stanley Fleishman	90,000	125,005	215,005
Thomas Hendrickson	102,500	125,005	227,505
Abid Rizvi	90,000	125,005	215,005
Stephen White	90,000	125,005	215,005
Richard Zannino	97,500	125,005	222,505

<sup>(1)</sup> Although John Swygert, the Company's Chief Executive Officer, is a member of the Board, he does not receive any additional compensation for his service as a member of the Board and therefore is not included in this table. The Fiscal 2023 compensation received by Mr. Swygert in his capacity as Chief Executive Officer is included in the Summary Compensation Table elsewhere in this proxy statement.



- (2) Represents the aggregate grant date fair value for RSU awards granted in Fiscal 2023, determined in accordance with the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 718 Compensation Stock Compensation excluding the effect of estimated forfeitures. For RSU awards, the grant date fair value was calculated by multiplying the closing price of the underlying shares on the grant date by the number of RSUs granted. As of February 3, 2024, our directors held the following number of options and RSUs, respectively: Ms. Ahlman 0 and 2,156; Ms. Baglivo 0 and 300; Mr. Fisch 6,250 and 2,156; Mr. Fleishman 0 and 2,156; Mr. Hendrickson 15,750 and 2,156; Mr. Rizvi 0 and 2,156; Mr. White 0 and 2,156; and Mr. Zannino 0 and 2,156. Each equity award was granted in connection with the director's Board service.
- (3) On November 30, 2023, the Board increased the number of directors from eight to nine and appointed Ms. Baglivo as a member of the Board, as an independent director. Amounts reported for Ms. Baglivo reflect her prorated director fees from November 30, 2023 (date of appointment) through February 3, 2024.

24 2024 PROXY STATEMENT



# PROPOSAL 2-NON-BINDING ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER COMPENSATION

Ollie's seeks a non-binding advisory vote from its stockholders to approve the compensation of its Named Executive Officers as described in the Compensation Discussion and Analysis section beginning below. This vote is commonly known as "say-on-pay," and the Compensation Committee of the Board adopted a policy of providing for an annual say-on-pay vote after our stockholders voted in support of this frequency regarding the Company's non-binding advisory vote regarding the compensation of its Named Executive Officers during our 2018 annual meeting of stockholders.

We encourage you to read and review the Compensation Discussion and Analysis and the compensation tables along with its accompanying narratives to learn more about our executive compensation programs and policies. The Board believes that its Fiscal 2023 compensation decisions and our executive compensation programs align the interests of the stockholders and executives while emphasizing variable, at-risk compensation largely tied to company performance goals and balancing both long- and near-term objectives.

This vote is not intended to address a specific item of compensation, but rather our overall compensation policies and procedures related to our Named Executive Officers. Because this "say-on-pay" vote is advisory in nature, it will not be binding on us. However, our Board will carefully consider the outcome of this vote as well as other factors, including discussions with investors, when making future executive compensation arrangements. We will disclose how many stockholders voted "For" or "Against" the following resolution and how many stockholders abstained from voting.

The Board recommends that stockholders vote in favor of the following resolution:

**"Resolved**, that Ollie's stockholders approve, on an advisory basis, the compensation of the Named Executive Officers, as disclosed in Ollie's proxy statement for the Annual Meeting pursuant to the executive compensation disclosure rules of the United States Securities and Exchange Commission, including the Compensation Discussion and Analysis, the 2023 Summary Compensation Table and the other related tables and disclosure."

The Board unanimously recommends a vote "FOR" this proposal.



2024 PROXY STATEMENT

#### COMPENSATION DISCUSSION AND ANALYSIS

#### Introduction

The Compensation Committee is committed to providing a compensation program for our executives that is aligned with the strategic direction of our business and rewards executives for creating value for our stockholders. This compensation discussion and analysis ("CD&A") provides an overview of our executive compensation program and how the compensation provided to our NEOs, who are the Chief Executive Officer, our Chief Financial Officer, and our three other most highly compensated executive officers, was determined in Fiscal 2023.

Our NEOs for Fiscal 2023 are as follows:

Name	Position
John Swygert	President and Chief Executive Officer
Robert Helm	Senior Vice President and Chief Financial Officer
Eric van der Valk	Executive Vice President and Chief Operating Officer
Kevin McLain	Senior Vice President, General Merchandise Manager
James Comitale	Senior Vice President, General Counsel and Corporate Secretary

#### **Executive Summary**

In Fiscal 2023, we compensated our NEOs through a combination of base salary, annual cash incentive bonuses, and grants of stock options and RSUs pursuant to our 2015 Plan. Executive officers are also eligible to receive certain benefits, which include the ability to participate in our safe harbor 401(k) Plan with matching contributions, automobile allowances, group term life insurance, and group health insurance, including medical, dental, and vision insurance.

#### **Fiscal 2023 Compensation Summary**

Our compensation program for our NEOs is driven by the need to recruit, develop, motivate, and retain top talent both in the short- and long-term and align the interests of NEOs and stockholders.

Base Salaries: As discussed below under "Elements of our Executive Compensation and Benefits Programs- Base Salary," all of our NEOs received base salary increases in Fiscal 2023.

#### Annual Incentive Program

For participants in the annual incentive bonus plan (the "Incentive Bonus Plan"), the annual incentive bonus is based on the salary of the individual, and a sliding scale that is consistent with their position with the Company or as is set out in their respective employment agreements. Our Incentive Bonus Plan is based on the level of Company performance against a target that is approved by the Board on an annual basis, based on a target Adjusted EBITDA (the "Target Adjusted EBITDA"). In the event that the Company does not exceed a threshold of 85% of the Target Adjusted EBITDA, no bonus is paid. The maximum bonus is payable upon achievement of over 115% of Target Adjusted EBITDA. Between 85.01% and 115% of Target Adjusted EBITDA, payouts are calculated based on linear interpolation between these amounts. For Fiscal 2023, our Adjusted EBITDA of \$275.2 million was approximately 104.6% of the Target Adjusted EBITDA of \$263.0 million, resulting in payouts for our NEOs of 104.6% of their Target Bonus. For a discussion of how we calculate Target Adjusted EBITDA and our NEOs payouts for the 2023 Incentive Bonus Plan, see "Elements of Our Executive Compensation and Benefits Programs" – "Annual Incentive Compensation," below.

# Long-Term Incentive Program

For Fiscal 2023, we granted long-term equity awards to our NEOs in the form of stock options and RSUs. The stock options and RSUs have an equal annual ratable vesting over four years, subject to the NEO providing continued services through each applicable vesting date and otherwise in accordance with the 2015 Plan and award agreement. See "Elements of our Executive Compensation and Benefits Program" – "Long-Term Equity Incentive Compensation," below.



# **Compensation Practices**

We endeavor to adhere to key governance practices that reflect our compensation philosophy and support long-term Company success while helping to mitigate compensation risks.

	What we do		What we don't do
<b></b>	Majority of compensation is incentive-based and at risk because it is tied to Company performance	X	No guaranteed incentive payments
<b></b>	Engage independent compensation consultants	X	No 280G excise tax gross-ups
<b>V</b>	Engage in peer group benchmarking	X	No pension plans
<b></b>	Exercise due diligence in setting compensation targets and goals	X	No option repricing
$\Box$	Periodically assess the compensation programs to ensure that they are not reasonably likely to incentivize associate behavior that would result in any material adverse risks to the Company	X	Perquisites are not a substantial portion of our NEO pay packages
<b></b>	Provide reasonable severance protection in our employment agreements, with double trigger protections upon a change in control	X	No hedging or pledging of company stock permitted by directors or any company associates
<b></b>	Double trigger change-in-control payments	X	No single trigger change in control arrangement
$\square$	Clawback of equity compensation in the event of a restatement pursuant to the Company's Policy for Recoupment of Incentive Compensation (attached as Exhibit 97 to our Annual Report on Form 10-K, for Fiscal 2023)		
<b>7</b>	Executive Stock Ownership Guidelines Policy		

# Role of the Compensation Committee, Management and Compensation Consultant

#### Compensation Committee

Our Board has delegated administration of our executive compensation program to the Compensation Committee, which, among other matters, reviews the performance of our NEOs and makes determinations and decisions on their compensation programs, including the components, mix, and targeted amounts. In evaluating and making determinations about the Company's compensation programs and policies, the Compensation Committee considers, among other matters, operational performance, the Company's risk profile, recommendations and advice of the compensation consultant, compensation levels among our peers, and the results of the most recent "say-on-pay" vote of our stockholders. As described in more detail in this Proxy Statement under "Corporate Governance Matters - Committees of the Board Compensation Committee," the Compensation Committee operates under a written charter, which the Compensation Committee and the Board review periodically and update as necessary, and which sets out its roles and responsibilities regarding executive compensation. All members of the Compensation Committee meet all applicable independence standards under Nasdaq corporate governance standards.

# Management

The Chief Executive Officer provides input as to all other NEOs' performance and recommends compensation adjustments for all executives other than himself. Ultimately, all decisions regarding NEO compensation are made by the Compensation Committee.

# Compensation Consultant

To assist the Compensation Committee in performing its duties, the Compensation Committee has the authority to engage outside consulting firms. Our Compensation Committee has engaged Pearl Meyer as its independent compensation consultant to advise on director and executive officer compensation. In Fiscal 2023, Pearl Meyer provided assistance to the Compensation Committee with respect to executive compensation matters.



The Compensation Committee has sole discretion to engage, retain, obtain the advice of, terminate, and determine funding for the compensation consultant, and is directly responsible for the appointment, compensation, and oversight of the compensation consultant's work.

The Compensation Committee has examined the independence of Pearl Meyer under factors contained in the SEC rules and Nasdaq listing standards and determined that Pearl Meyer is independent and concluded that its work for us does not raise any conflict of interest.

# **Compensation Philosophy**

Our executive compensation programs are designed to accomplish the following principles:

- To align with and support the strategic direction of our business;
- to link pay with overall company performance, and reward executives for behaviors that drive shareholder value creation; and
- · to be financially efficient and affordable.

The Compensation Committee has reviewed the competitiveness of compensation provided to our NEOs and does not target a specific market level for the competitiveness of any individual element of compensation, or for the program as a whole. However, the Compensation Committee considers target compensation at levels that are competitive with other retail comparators.

#### Pay Mix

Our pay mix is driven by our compensation philosophy as well as each NEO's role and strategic value to the Company. A significant amount of each NEO's compensation is at risk, with particular focus on long-term equity incentives (options and RSUs) that align the interests of our NEOs with those of our stockholders.

# Peer Group

The Compensation Committee, in consultation with Pearl Meyer, annually reviews the composition of the peer group used as a reference for executive compensation decisions to ensure that the companies included are comparable in terms of business, revenues, market capitalization, growth profile, geographic footprint, number of associates, and number of brick-and-mortar stores. The following companies were in the peer group used to inform Fiscal 2023 compensation decisions:

Big Lots, Inc.	Floor & Décor Holdings, Inc.
Boot Barn Holdings, Inc.	Grocery Outlet, Inc.
Burlington Stores, Inc.	Haverty Furniture Companies, Inc.
Conn's, Inc.	Leslie's, Inc.
Decker's Outdoor Corp.	LL Flooring, Inc.
Designer Brands Inc.	Sleep Number Corporation
Dollarama Inc.	Sportsman's Warehouse
Five Below, Inc.	Weis Markets, Inc.

During Fiscal 2023, the Compensation Committee reviewed the Company's peer group with Pearl Meyer and management. After this review and discussion, and considering Pearl Meyer's recommendation, the Compensation Committee decided to make no changes to the Company's peer group in Fiscal 2023.

In Fiscal 2023, over 90% of votes cast by our stockholders were in favor of our "say-on-pay" proposal, which represents strong support for our executive compensation program. The Compensation Committee considered such results when determining the Fiscal 2023 executive compensation program.



# **Elements of Our Executive Compensation and Benefits Programs**

#### **Base Salary**

The Compensation Committee considers the base salaries that need to be paid in order to attract and retain high-quality executives. We annually review our executives' base salaries and make adjustments as necessary based on the competitive market, as well as individual and Company performance.

We provide a minimum, fixed level of cash compensation to reflect the level of accountability of talented executives who can continue to improve the Company's performance. In addition, base salary is based on experience, industry knowledge, duties, and scope of responsibility, as well as other factors, including the competitive market for talent.

During Fiscal 2023, based on a review of peer group data provided by Pearl Meyer, as well as Company performance and individual performance, the Compensation Committee approved the base salaries of the Company's NEOs as follows:

Executive	Base Salary (1/28/2023) (\$)	Base Salary (2/3/2024) (\$)
John Swygert	900,000	900,000
Robert Helm	450,000	460,000
Eric van der Valk	525,000	540,000
Kevin McLain	335,000	345,000
James Comitale	325,000	335,000

#### **Annual Incentive Compensation**

At its regular meeting in March 2023, the Compensation Committee approved the performance targets and potential annual incentive payouts for our NEOs for Fiscal 2023 under our Incentive Bonus Plan. The Compensation Committee determined that, consistent with prior years, a main business objective to incentivize our management was to focus on increasing our Adjusted EBITDA, which was used as the basis for the Incentive Bonus Plan for our NEOs.

To calculate payouts under the Incentive Bonus Plan, the Company's Adjusted EBITDA is assessed relative to performance targets (see targets for Fiscal 2023 provided below). Bonus payouts range from 0% of the NEO's base salary if threshold performance (below 85% of the Target Adjusted EBITDA) is not exceeded, to 200% of the NEO's base salary for Mr. Swygert, 150% of the NEO's base salary for Mr. van der Valk and 100% of the NEO's base salary for each other NEO if maximum performance (over 115% of the Target Adjusted EBITDA) is achieved. Once the performance threshold is met (85% of the Target Adjusted EBITDA), payouts are interpolated on a straight-line basis from 0% of the NEO's base salary to the applicable NEO's maximum percentage of base salary for performance levels between threshold performance, and target payouts, and maximum performance with target performance midway between threshold performance and maximum performance. The level of performance required to achieve maximum payout under the Incentive Bonus Plan was determined by the Compensation Committee to be reflective of truly outstanding performance.

We define EBITDA as net income before net interest income or expense, depreciation and amortization expenses, and income taxes. We define Adjusted EBITDA as EBITDA adjusted for the non-cash items of stock-based compensation expense and gains on insurance settlements. EBITDA and Adjusted EBITDA are non-GAAP measures and may not be comparable to similar measures reported by other companies. For a discussion of these non-GAAP measures, including a reconciliation to the nearest GAAP measures, see "Management's Discussion and Analysis of Financial Condition and Results of Operations - EBITDA and Adjusted EBITDA" on page 42 of our Annual Report on Form 10-K, for Fiscal 2023.



The targets and potential payouts under the Incentive Bonus Plan for Fiscal 2023 for each NEO, as well as performance achieved, were as follows based on actual achievement of \$275.2 million Adjusted EBITDA or approximately 104.6% of the Target Adjusted EBITDA of \$263.0 million, resulting in the following payouts to our NEOs under the Incentive Bonus Plan:

Executive	Threshold Payout (% of Base)	Target Payout (% of Base)	Maximum Payout (% of Base)	Resulting Payout (\$)
John Swygert	0%	100%	200%	1,193,906
Robert Helm	0%	50%	100%	303,748
Eric van der Valk	0%	75%	150%	534,491
Kevin McLain	0%	50%	100%	228,384
James Comitale	0%	50%	100%	221,831

#### **Long-Term Equity Incentive Compensation**

Equity awards under the 2015 Plan are a vital piece of our total compensation package. Equity awards are intended to compensate NEOs for sustained long-term performance, align the interests of our NEOs and stockholders, and encourage retention through multi-year vesting schedules. Long-term equity incentive awards may take a variety of forms. In Fiscal 2023, we granted RSUs and stock options to the NEOs. Levels, mix, and frequency of equity awards are determined by the Compensation Committee and are designed to reflect each recipient's level of responsibility and performance. RSUs and stock options both vest ratably over four years, subject to the NEO providing continued services through each applicable vesting date and otherwise in accordance with the applicable Equity Plan and award agreement.

#### Fiscal 2023 Grants

Our long-term equity incentive program for Fiscal 2023 was designed to generally award to our NEOs 50% of long-term equity value in RSUs and 50% in stock options. We believe awarding a significant percentage of pay in the form of long-term equity fosters retention and demonstrates strong alignment between executive and stockholder interests.

Grant values are determined in accordance with our philosophy of providing competitive total compensation, with a heavier emphasis on variable long-term pay.

Stock options and RSUs granted to our NEOs are reflected below in the table entitled "Fiscal Year 2023 Grants of Plan Based Awards".

### Restricted Stock Units

RSUs directly align NEOs' and stockholders' interests over a longer-term period and are an important retention component of our compensation program. RSUs have annual ratable vesting over four years, subject to the NEO providing continued services through each applicable vesting date and otherwise in accordance with the applicable Equity Plan and award agreement. See also "Fiscal 2023 Compensation Summary – Long-Term Incentive Program" above.

# Stock Options

Stock options have traditionally been granted as a component of our long-term incentive program and continue to be a valuable vehicle designed to align NEOs' and stockholders' interests over a longer-term period. Stock options are granted with an exercise price equal to the closing price of our stock on the date of the award grant. Stock options only have value once they vest and only to the extent that our stock price is greater than the stock options' exercise price. Stock options have annual ratable vesting over four years, subject to the NEO providing continued services through each applicable vesting date and otherwise in accordance with the applicable Equity Plan and award agreement.



# Retirement, Health and Welfare Benefits, and Other Perquisites

Substantially all of our NEOs compensation consists of base salary, an annual cash bonus earned pursuant to the Incentive Bonus Plan, and long-term incentives, with minimal perquisites provided. Our NEOs are entitled to participate in all of our employee benefit plans, including medical, dental, vision, group life, and disability insurance, and our 401(k) Retirement Savings Plan (the "401(k) Plan"). We also provide vacation and paid holidays to our NEOs. Generally, our NEOs participate in these plans and programs on the same or similar basis as are offered to our other senior associates.

Effective January 1, 2024, pursuant to our 401(k) Plan, we provide each eligible associate, including our NEOs, with a safe-harbor matching contribution equal to an immediately-vested 100% Company match of the first three percent of each eligible associate's contribution to the 401(k) Plan and 50% of the next two percent of each eligible associate's contribution to the 401(k) Plan.

#### Recoupment ("Clawback") Policy

In accordance with the requirements of the Dodd-Frank Act, SEC rules and Nasdaq listing standards, we maintain a clawback policy effective as of December 1, 2023 (the "Clawback Policy") that requires recoupment of certain erroneously-awarded incentive compensation received by current or former executive officers in the event we are required to prepare an accounting restatement due to material noncompliance with any financial reporting requirement under applicable securities laws.

The Clawback Policy is triggered in the event the Company is required to prepare an accounting restatement of its financial statements due to the Company's material noncompliance with any financial reporting requirement under the applicable securities laws.

The amount of erroneously awarded incentive-based compensation is the excess of the amount of incentive-based compensation paid to a Covered Executive (as defined in the Clawback Policy) over the incentive-based compensation that such Covered Executive would have been paid had it been based on the restated results without regard to taxes paid.

The Clawback Policy is administered by the Compensation Committee, which shall determine, in its sole discretion, the method for recouping erroneously awarded incentive-based compensation. A copy of the Company's Policy for Recoupment of Incentive Compensation is attached as Exhibit 97 our Annual Report on Form 10-K for Fiscal 2023.

## **Hedging and Pledging Policy**

Our Policy on Insider Trading, among other items, explicitly prohibits all associates and directors from purchasing financial instruments (including prepaid variable forward contracts, equity swaps, collars, and exchange funds), or otherwise engaging in transactions, that hedge or offset, or are designed to hedge or offset, any decrease in the market value of registrant equity securities on hedging or pledging of any of our stock.

## **Stock Ownership Policy**

We have an Executive Stock Ownership Guidelines Policy, which provides the recommended guidelines for stock ownership for the Company's officers and directors, as follows:

Executive Level	Stock Value as a Multiple of Salary
Chief Executive Officer	5x Salary
Section 16 Officers	2x Salary
Other Corporate Officers	1x Salary
Board of Directors	4x Annual Cash Retainer



For purposes of meeting these guidelines, the Executive Stock Ownership Guidelines Policy defines stock ownership to include:

- Actual stock owned;
- Vested in-the-money stock options, net of an assumed 40% tax rate;
- Unvested restricted stock units;
- · Outside purchases or holdings of stock; and
- Stock beneficially owned by the family members of the officer or director.

Officers, including NEOs, covered by this policy are encouraged to hold 50% of the shares realized from the vesting of RSUs (net of taxes) and 50% realized on a post-tax, net share basis from the exercise of stock options until the guidelines provided in the policy are met. In addition to the multiple of salary guideline, other guidelines, including the length of time executives have to attain the multiple of salary guideline, are defined in the policy.

The Compensation Committee assesses progress toward meeting stock ownership expectations on an annual basis, measured on the last day of the fiscal year. Management discusses with the Compensation Committee each NEO's progress toward meeting his or her stock ownership expectations. As of February 3, 2024, each NEO had either met the guidelines provided in the Stock Ownership Policy or was deemed by the Compensation Committee to be on a satisfactory path to meet the guidelines provided in the policy.

# **Impact of Accounting and Tax Matters**

As a general matter, the Compensation Committee reviews and considers the various tax and accounting implications of compensation vehicles that we utilize. With respect to accounting matters, the Compensation Committee examines the accounting cost associated with equity compensation considering FASB ASC Topic 718, Compensation – Stock Compensation (ASC Topic 718).

#### **Compensation Committee Report**

The Compensation Committee has oversight duties and responsibilities, as set forth in its charter, which is reviewed periodically and updated as necessary. A current copy of the Compensation Committee Charter can be found on our website, *www.ollies.us*, under the "Investor Relations – Governance" section.

In furtherance of such duties and responsibilities, the Compensation Committee submits this report to Ollie's stockholders. The Compensation Committee consists solely of non-executive independent directors, as the Board determines in accordance with the Company's guidelines and Nasdaq listing standards.

The Compensation Committee has reviewed, and discussed with management, the Compensation Discussion and Analysis contained in this Proxy Statement, and based on this review and discussion, recommended to the Board that it be included in this Proxy Statement.

Submitted by the Compensation Committee, Richard Zannino, Chair Alissa Ahlman Robert Fisch

# **Compensation Committee Interlocks and Insider Participation**

No member of our Compensation Committee is a current or former officer or employee of the Company or any of its subsidiaries. None of our executive officers serves as a member of the board of directors or compensation committee of any company that has one or more of its executive officers serving as a member of our Board or Compensation Committee.



# SUMMARY COMPENSATION TABLE

The following table sets forth certain information for fiscal years 2023, 2022, and 2021 concerning the total compensation awarded to, earned by, or paid to, our NEOs.

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$) <sup>(1)</sup>	Option Awards (\$) <sup>(1)</sup>	Non-Equity Incentive Plan Compensation (\$) <sup>(2)</sup>	All Other Compensation (\$) <sup>(3)</sup>	Total (\$)
John Swygert President and Chief Executive Officer	2023	934,615	_	1,600,016	1,599,994	1,193,906	19,014	5,347,545
	2022	900,000	_	1,599,980	1,599,991	_	17,466	4,117,437
	2021	865,385	_	1,599,986	1,600,011	173,270	14,474	4,253,126
Robert Helm Senior Vice President, Chief Financial Officer	2023	475,385	_	299,989	300,010	303,748	123,452	1,502,584
	2022	121,154	_	324,978	325,007	_	9,062	780,201
Eric van der Valk Executive Vice President, Chief Operating Officer	2023	557,308	_	449,983	450,000	534,491	16,823	2,008,605
	2022	480,769	_	871,931	371,909	_	16,668	1,741,277
	2021	284,615	75,000 <sup>(4)</sup>	299,996	299,999	28,532	10,398	998,540
Kevin McLain Senior Vice President, General Merchandise Manager	2023	355,962	_	250,010	249,994	228,384	18,230	1,102,580
	2022	304,423	_	262,501	262,494	_	16,372	845,790
	2021	284,808	_	217,484	217,502	28,661	16,078	764,533
James Comitale <sup>(5)</sup> Senior Vice President, General Counsel	2023	345,577	_	199,973	200,007	221,831	17,378	984,766

<sup>(1)</sup> Represents the aggregate grant date fair value of the RSUs and option awards, computed in accordance with ASC Topic 718 excluding the effect of estimated forfeitures. These values have been determined based on the assumptions set forth in Note 9 to our audited consolidated financial statements included in our Annual Report on Form 10-K for Fiscal 2022, and Note 8 to our audited consolidated financial statements included in our Annual Report on Form 10-K for Fiscal 2022, and Note 8 to our audited consolidated financial statements included in our Annual Report on Form 10-K for Fiscal 2021, as applicable. The actual value of option awards, if any, which may be realized will depend on the excess of the stock price over the exercise price on the date any such options are exercised. For RSU awards, the grant date fair value was calculated by multiplying the closing price of the underlying shares on the grant date by the number of RSUs granted.

<sup>(5)</sup> No amounts are reported in this table for Mr. Comitale for Fiscal 2021 and Fiscal 2022 because Mr. Comitale was not a named executive officer for those fiscal years.

	Automobile allowance (\$)	Group term life insurance (\$)	401(k) matching and contributions (\$)	Other (\$)	Total (\$)
John Swygert	12,462	1,100	5,452	_	19,014
Robert Helm	12,462	573	2,875	107,542 <sup>(1)</sup>	123,452
Eric van der Valk	12,462	1,003	3,358	_	16,823
Kevin McLain	10,385	1,875	5,970	_	18,230
James Comitale	12,462	1,987	2,929	_	17,378

 $(1) \quad \text{Amount represents $100,000 relocation allowance and $7,542 temporary housing allowance paid to Robert Helm.}$ 



<sup>(2)</sup> The amounts reported in this column represent the actual amounts paid under the Incentive Bonus Plan pursuant to the achievement of the Target Adjusted EBITDA in Fiscal 2023 and Fiscal 2021. See "Elements of Our Executive Compensation and Benefits Programs – Annual Incentive Compensation," above. None of our NEOs received annual incentive payments with respect to Fiscal 2022.

<sup>(3)</sup> All other compensation consists of automobile allowances, group term life insurance, 401(k) matching contributions, and other compensation as set forth in the table below.

<sup>(4)</sup> Represents a \$25,000 sign-on bonus and an additional \$50,000 discretionary performance bonus for Mr. van der Valk.

#### Fiscal Year 2023 Grants of Plan Based Awards

During Fiscal 2023 our NEOs were awarded the following:

#### **Grants of Plan-Based Awards**

			Estimated possible payouts under non- equity incentive plans(1)		All other stock awards: Number of shares of	All other option awards: Number of securities	Exercise or base price	Grant date fair value of stock and	
Name	Approval Date	Grant date	Threshold (\$)	Target (\$)	Maximum (\$)	stock or units (#) <sup>(2)</sup>	underlying option (#) <sup>(3)</sup>	of option awards (\$) <sup>(4)</sup>	options awards (\$) <sup>(5)</sup>
John Swygert	3/14/2023	3/23/2023	_	934,615	1,869,230	27,596	54,926	57.98	3,200,010
Robert Helm	3/14/2023	3/23/2023	_	237,693	475,385	5,174	10,299	57.98	599,998
Eric van der Valk	3/14/2023	3/23/2023	_	417,981	835,962	7,761	15,448	57.98	899,983
Kevin McLain	3/14/2023	3/23/2023	_	177,981	355,962	4,312	8,582	57.98	500,003
James Comitale	3/14/2023	3/23/2023	_	172,788	345,577	3,449	6,866	57.98	399,980

<sup>(1)</sup> The amounts reflect the threshold, target, and maximum amounts payable under the Incentive Bonus Plan. See "Elements of Our Executive Compensation and Benefits Programs – Annual Incentive Compensation" above. The actual amount paid under the Incentive Bonus Plan are reflected in the Summary Compensation Table under "Non-Equity Incentive Plan Compensation."

- (3) Represents stock options granted to our NEOs in Fiscal 2023. These options will vest ratably at a rate of 25% per year on each annual anniversary date of the grant until fully vested, subject to the NEO providing continued services through the applicable vesting date. Any unvested options are forfeited upon any termination of employment for any reason, but note that vesting acceleration may occur in connection with a termination of employment under certain circumstances. See, for example, "Potential Payments Upon Termination of Employment or Change in Control" below.
- (4) The exercise price of the options is equal to the closing price of a share of the Company's common stock on the grant date (or, if no closing price is reported on that date, the closing price on the immediately preceding date on which a closing price was reported).
   (5) Amounts represent the fair value of the equity awards calculated on the grant date in accordance with ASC Topic 718 excluding the effect
- (5) Amounts represent the fair value of the equity awards calculated on the grant date in accordance with ASC Topic 718 excluding the effect of estimated forfeitures. These values have been determined based on the assumptions set forth in Note 9 to our audited consolidated financial statements included in our Annual Report on Form 10-K for Fiscal 2023. For RSU awards, the grant date fair value was calculated by multiplying the closing price of the underlying shares of common stock on the grant date by the number of RSUs granted.

#### **Outstanding Equity Awards at Fiscal Year-End**

The following table sets forth certain information about outstanding equity awards held by our NEOs as of February 3, 2024.

#### Outstanding Equity Awards at Fiscal Year-end

			Option Awa		Stock Awards		
Name	Grant Date	Number of Securities underlying unexercised options (#) <sup>(1)</sup> (Exercisable)	Number of securities underlying unexcised options (#)(1) (Unexercisable)	Option exercise price (\$)(2)	Option expiration date	Number of Shares or Units of Stock that have not vested (#)	Market value of shares or units of stock that have not vested (\$) <sup>(5)</sup>
John Swygert	3/7/2016	19,736		20.26	3/7/2026		
	3/22/2017	35,866	_	32.20	3/22/2027	_	_
	1/5/2018	3,032	_	53.50	1/5/2028	_	_
	3/28/2018	26,652	_	58.90	3/28/2028	_	_
	3/20/2019	25,070	_	79.89	3/20/2029	_	_
	12/10/2019	54,915	_	60.30	12/10/2029	_	_
	3/22/2021	23,537	23,536	86.03	3/22/2031	9,299 <sup>(3)</sup>	698,076
	3/25/2022	19,851	59,553	43.21	3/25/2032	27,771 <sup>(3)</sup>	2,084,769
	3/23/2023	_	54,926	57.98	3/23/2033	27,596 <sup>(3)</sup>	2,071,632



<sup>(2)</sup> Represents RSUs granted to our NEOs in Fiscal 2023. These RSUs will vest ratably at a rate of 25% per year on each annual anniversary date of the grant until fully vested, subject to the NEO providing continued services through the applicable vesting date. Any unvested RSUs are forfeited upon a termination of employment for any reason, but note that vesting acceleration may occur in connection with a termination of employment under certain circumstances. See, for example, "Potential Payments Upon Termination of Employment or Change in Control" below.

		Option Awards				Stock Awards		
Name	Grant Date	Number of Securities underlying unexercised options (#) <sup>(1)</sup> (Exercisable)	Number of securities underlying unexercised options (#)(1)	Option exercise price (\$) <sup>(2)</sup>	Option expiration date	Number of Shares or Units of Stock that have not vested (#)	Market value of shares or units of stock that have not vested (\$) <sup>(5)</sup>	
Robert Helm	10/17/2022		8,955	54.01	10/17/2032	4,513 <sup>(3)</sup>	338,791	
	3/23/2023	_	10,299	57.98	3/23/2033	5,174 <sup>(3)</sup>	388,412	
Eric van der Valk	5/3/2021	4,322	4,321	88.26	5/3/2031	1,699 <sup>(3)</sup>	127,544	
	3/25/2022	4,614	13,843	43.21	3/25/2032	6,455 <sup>(3)</sup>	484,577	
	6/6/2022	_	_	_	6/6/2032	5,157 <sup>(4)</sup>	387,136	
	3/23/2023	_	15,448	57.98	3/23/2033	7,761 <sup>(3)</sup>	582,618	
Kevin McLain	3/22/2017	2,841	_	32.20	3/22/2027	_	_	
	3/28/2018	4,123	_	58.90	3/28/2028	_	_	
	3/20/2019	7,822	_	79.89	3/20/2029	_	_	
	3/24/2020	11,540	3,847	41.49	3/24/2030	1,209 <sup>(3)</sup>	90,760	
	3/22/2021	3,200	3,199	86.03	3/22/2031	1,264 <sup>(3)</sup>	94,888	
	3/25/2022	3,257	9,770	43.21	3/25/2032	4,556 <sup>(3)</sup>	342,019	
	3/23/2023	_	8,582	57.98	3/23/2033	4,312 <sup>(3)</sup>	323,702	
James Comitale	10/18/2021	3,550	3,550	66.48	10/18/2031	1,410 <sup>(3)</sup>	105,849	
	3/25/2022	2,326	6,979	43.21	3/25/2032	3,254 <sup>(3)</sup>	244,278	
	3/23/2023	_	6,866	57.98	3/23/2033	3,449 <sup>(3)</sup>	258,916	

<sup>(1)</sup> Options vest at a rate of 25% per year on each annual anniversary date of the grant until fully vested, subject to the NEO providing continued services through the applicable vesting date and otherwise in accordance with the applicable Equity Plan and award agreement.

## **Options Exercised and Stock Vested**

The following table sets forth all option exercises and restricted stock units vested for each of our NEOs during Fiscal 2023.



<sup>(2)</sup> The exercise price of the options is equal to the closing price of a share of the Company's common stock on the grant date (or, if no closing price is reported on that date, the closing price on the immediately preceding date on which a closing price was reported).

<sup>(3)</sup> RSUs vest at a rate of 25% per year on each annual anniversary date of the grant until fully vested, subject to the NEO providing continued services through each applicable vesting date and otherwise in accordance with the applicable Equity Plan and award agreement.

<sup>(4)</sup> RSUs vested as to 50% on the first anniversary of the grant date and will vest ratably at a rate of 25% per year on each of the second and third anniversaries of the grant date until fully vested, subject to Mr. van der Valk providing continued services through each applicable vesting date and otherwise in accordance with the applicable Equity Plan and award agreement.

<sup>(5)</sup> Calculated based on \$75.07, the closing price of the Company's common stock on February 2, 2024, the last trading day of Fiscal 2023.

#### **Option Exercises and Stock Vested**

	Option Awards		Stock Awards	
Name	Number of shares acquired on exercise (#)	Value realized upon exercise (\$)	Number of shares acquired on vesting (#)	Value realized on vesting (\$)
John Swygert	35,000	1,860,197	20,008	1,211,181
Robert Helm	2,985	57,372	1,504	109,642
Eric van der Valk	_	_	8,159	501,656
Kevin McLain	_	_	5,801	322,968
James Comitale	_	_	1,790	113,862

<sup>(1)</sup> The amounts reported in this column reflect the difference between (i) the closing price of the Company's common stock on the exercise date (or, if no closing price was reported on that date, the closing price on the immediately preceding date on which a closing price was reported) and (ii) the exercise price of the option.

#### **Employment Agreements**

We have entered into employment agreements with each of our NEOs.

The Compensation Committee believes that severance and change in control arrangements, when properly tailored, are appropriate and necessary to retain the NEOs and to recruit other potential executive candidates. Further, in the event of any potential change in control of the Company, the Compensation Committee has concluded that such commitments are necessary to enable our NEOs to evaluate objectively the benefits to stockholders of the proposed transaction, notwithstanding any potential effects on their own job security.

The Compensation Committee also believes that reasonable severance and change in control benefits should be:

- established with reference to an executive's position and current cash compensation opportunities, not with reference to his or her tenure;
- · conditioned upon execution of a release of all releasable claims against the Company and its affiliates; and
- conditioned on the executive's commitment not to compete with the Company for a reasonable period following any cessation of his or her employment.

No NEO of the Company has a right to receive a tax gross-up related to the impact of the excise tax under Section 280G of the Internal Revenue Code.

The material provisions of each such agreement are described below. For the purposes of the employment agreements, "Company EBITDA" refers to Adjusted EBITDA without any adjustments for pre-opening expenses.

#### John Swygert

In September 2012, we entered into an employment agreement with Mr. Swygert, who served as our Chief Financial Officer at the time, which we amended in July 2015 and further amended in January 2018 in connection with his promotion to Chief Operating Officer. In December 2019, in connection with his promotion to President and Chief Executive Officer, we further amended Mr. Swygert's employment agreement (such amended agreement, the "Swygert Agreement").

Under the Swygert Agreement, Mr. Swygert is entitled to receive a minimum annual base salary, which will be reevaluated annually by the Compensation Committee or our Board. Mr. Swygert is also eligible to receive an annual cash performance bonus based on the Company's ability to achieve certain Company EBITDA targets. If the Company EBITDA is equal to or greater than the maximum for any given year, the bonus shall be 200% of his base salary; if the Company EBITDA is equal to the target Company EBITDA for a given year, the bonus is 100% of his base salary; if the Company EBITDA is equal to or less than the minimum threshold for any given



<sup>(2)</sup> The amounts reported in this column are based on the closing price of the Company's common stock on the vesting date of the applicable stock award (or, if no closing price was reported on that date, the closing price on the immediately preceding date on which a closing price was reported).

year, Mr. Swygert is not entitled to a bonus for that year. Our Compensation Committee may change the manner in which any bonus is determined or calculated with Mr. Swygert's consent pursuant to the Swygert Agreement.

If we terminate Mr. Swygert's employment for cause or due to his disability or death, if he resigns without good reason or if he does not renew his employment, we must pay to him, in lieu of any other payments or benefits hereunder, any base salary earned but not paid through the termination date.

If we terminate Mr. Swygert's employment without cause, if we do not renew his employment, or if he resigns for good reason, we must (i) pay him his base salary for the Severance Period (as defined herein), (ii) pay him a pro-rata portion of the bonus for the fiscal year in which such termination occurred, payable in a lump sum during the following calendar year, and (iii) continue to provide health, life and disability insurance benefits to the extent permitted under such plans until the earlier of (a) the expiration of the Severance Period and (b) the date that Mr. Swygert commences new employment; conditioned upon his signing of a release of claims within 21 days following the termination date and not revoking such release within seven days thereafter, and further conditioned on Mr. Swygert's compliance with provisions relating to confidentiality, proprietary rights and restricted activities. Under Mr. Swygert's employment agreement, "Severance Period" is defined as the longer of (x) 24 months following the termination date, or (y) the end of his then-current term of employment. "Good reason" and "cause" are defined as set forth under Mr. Swygert's employment agreement, as may be amended from time to time.

Mr. Swygert's employment agreement includes confidentiality provisions as well as provisions relating to proprietary rights, non-disparagement, non-solicitation and non-competition that apply during Mr. Swygert's employment and that extend for two years thereafter (six months thereafter with respect to proprietary rights), except if Mr. Swygert is terminated without cause (other than due to death, disability or non-renewal of the employment agreement), in which case such period shall end on the termination date.

#### Robert Helm

In October 2022, we entered into an employment agreement with Mr. Helm, to serve as our Senior Vice President and Chief Financial Officer (the "Helm Agreement"). Under the Helm Agreement, Mr. Helm is entitled to receive a minimum base salary, which may be reevaluated periodically by us or our Board. Mr. Helm is also eligible to receive an annual cash performance bonus corresponding to the achievement of certain Company EBITDA targets up to a maximum of 100% of his base salary. Currently, if our Company EBITDA is equal to or greater than the maximum Company EBITDA target for such fiscal year, the bonus is 100% of his base salary; if our Company EBITDA is equal to the target Company EBITDA for such fiscal year, the bonus is 50% of his base salary; and if our Company EBITDA is equal to or less than the minimum threshold for such fiscal year, Mr. Helm will not be entitled to a bonus for that year. Pursuant to the Helm Agreement, our Board may change the manner in which any bonus is determined or calculated with the input of the Company's Chief Executive Officer.

Under the Helm Agreement, Mr. Helm received: (i) a lump sum relocation assistance payment of \$100,000, which is subject to repayment under certain circumstances; and (ii) a \$2,500 monthly reimbursement of allowance for temporary housing for six months, a portion of which was paid to him in Fiscal 2023.

Either we or Mr. Helm may terminate the agreement at any time upon written notice as specified in the agreement and outlined below. We may terminate Mr. Helm's employment immediately by written notice for "cause," death or "disability" and with 30 days' prior written notice without "cause." Mr. Helm may resign by written notice for "good reason" and with 30 days' prior written notice without "good reason." Such terms are defined in Mr. Helm's employment agreement, as may be amended from time to time.

If we terminate Mr. Helm's employment for cause or due to his disability or death or if Mr. Helm resigns without good reason, we must pay to him, in lieu of any other payments or benefits hereunder, any base salary earned but not paid through the termination date.

If we terminate Mr. Helm without "cause" or if Mr. Helm resigns for "good reason," we must continue to pay Mr. Helm his base salary for a period of 12 months after the termination date and continue to provide life insurance benefits to the extent permitted under such plans until the earlier of such 12-month period and the date



Mr. Helm has commenced new employment; conditioned upon Mr. Helm's signing of a release of claims within 21 days following the termination date and not revoking such release within seven days thereafter, and further conditioned on Mr. Helm's compliance with provisions relating to confidentiality, proprietary rights and restricted activities

Mr. Helm's employment agreement includes confidentiality provisions as well as provisions relating to proprietary rights, non-disparagement, non-solicitation, and non-competition that apply during Mr. Helm's employment and extend for one year thereafter (six months thereafter with respect to proprietary rights).

#### Eric van der Valk

In May 2021, we entered into an employment agreement with Eric van der Valk, our Executive Vice President and Chief Operating Officer, which was amended in June 2022 (together, the "van der Valk Agreement"). Under the terms of the van der Valk Agreement, Mr. van der Valk is entitled to receive a minimum annual base salary, which will be reevaluated annually by the Compensation Committee or our Board. Mr. van der Valk is also eligible to receive an annual cash performance bonus based on our ability to achieve certain Company EBITDA targets per fiscal year. If our Company EBITDA is equal to or greater than a maximum for any given year, the bonus is 150% of his base salary; if our Company EBITDA is equal to the target EBITDA for a given year, the bonus is 75% of his base salary; and if our Company EBITDA is equal to or less than a minimum threshold for any given year, Mr. van der Valk will not be entitled to a bonus for that year.

Either we or Mr. van der Valk may terminate the agreement at any time upon written notice as specified in the agreement and outlined below. We may terminate Mr. van der Valk's employment without "cause" by providing at least 30 days' prior written notice. Mr. van der Valk must provide us with at least 30 days prior written notice in case of termination without "good reason". Such terms are defined in Mr. van der Valk's employment agreement, as may be amended from time to time.

If we terminate Mr. van der Valk's employment agreement without "cause" or if Mr. van der Valk terminates the agreement for "good reason", we must continue to pay Mr. van der Valk's base salary for a period of 12 months after the termination date and continue to provide life insurance benefits to the extent permitted under such plans until the earlier of the end of the Severance Period (as defined therein) and the date Mr. van der Valk commences new employment; conditioned upon Mr. van der Valk's signing of a release of claims within 21 days following the termination date and not revoking such release within seven days thereafter, and further conditioned on Mr. van der Valk's compliance with provisions relating to confidentiality, proprietary rights and restricted activities.

If we terminate Mr. van der Valk's employment for "cause", or he terminates for "good reason" or by reason of death or disability, we must pay his base salary earned but not paid through the termination date.

Mr. van der Valk's employment agreement includes confidentiality provisions as well as provisions relating to proprietary rights, non-disparagement, non-solicitation, and non-competition that apply during Mr. van der Valk's employment and extend for one year thereafter (six months thereafter with respect to proprietary rights).

#### Kevin McLain

In May 2014, we entered into an employment agreement with Kevin McLain, our Senior Vice President - General Merchandise Manager, which was subsequently amended in 2015 and on April 11, 2021 (together, the "McLain Agreement"). Under the terms of the McLain Agreement, Mr. McLain is entitled to receive a minimum annual base salary, which will be reevaluated annually by the Compensation Committee or our Board. Mr. McLain is also eligible to receive an annual cash performance bonus based on our ability to achieve certain Company EBITDA targets.

Pursuant to the McLain Agreement, if our Company EBITDA is equal to or greater than a maximum for any given year, the bonus is 100% of his base salary; if our Company EBITDA is equal to the target Company EBITDA for a given year, the bonus is 50% of his base salary; and if our Company EBITDA is equal to or less than a minimum threshold for any given year, Mr. McLain will not be entitled to a bonus for that year. Prior to the 2021 Amendment, Mr. McLain's cash bonus maximum was 80% of his base salary. Our Compensation Committee may change the manner in which any bonus is determined or calculated with Mr. McLain's consent pursuant to the agreement.



Either we or Mr. McLain may terminate the agreement at any time upon written notice as specified in the agreement and outlined below. We may terminate Mr. McLain's employment immediately by written notice for "cause," death, or "disability" and with 30 days' prior written notice without "cause." Mr. McLain may resign by written notice for "good reason" and with 30 days' prior written notice without "good reason." Such terms are defined in Mr. McLain's employment agreement, as may be amended from time to time.

If we terminate Mr. McLain's employment for cause or due to his disability or death or if Mr. McLain resigns without good reason, we must pay to him, in lieu of any other payments or benefits hereunder, any base salary earned but not paid through the termination date.

If we terminate Mr. McLain's employment without cause or if Mr. McLain resigns for good reason, we must pay him his base salary for 12 months following the termination date until the earlier of the end of the such 12 month period or the date Mr. McLain has commenced new employment; conditioned upon Mr. McLain's signing of a release of claims within 21 days following the termination date and not revoking such release within seven days thereafter, and further conditioned on Mr. McLain's compliance with provisions relating to confidentiality, proprietary rights and restricted activities.

Mr. McLain's employment agreement includes confidentiality provisions as well as provisions relating to proprietary rights, non-disparagement, non-solicitation, and non-competition that apply during Mr. McLain's employment and extend for one year thereafter (six months thereafter with respect to proprietary rights).

#### James Comitale

In October 2021, we entered into an employment agreement with James Comitale, our Senior Vice President, General Counsel and Corporate Secretary (the "Comitale Agreement"). Under the terms of the Comitale Agreement, Mr. Comitale is entitled to receive a minimum annual base salary, which will be reevaluated annually by the Compensation Committee or our Board. Mr. Comitale is also eligible to receive an annual cash performance bonus based on our ability to achieve certain Company EBITDA targets each fiscal year. If our Company EBITDA is equal to or greater than a maximum for any given year, the bonus is 100% of his base salary; if our Company EBITDA is equal to the target Company EBITDA for a given year, the bonus is 50% of his base salary; and if our Company EBITDA is equal to or less than a minimum threshold for any given year, Mr. Comitale will not be entitled to a bonus for that year.

Either we or Mr. Comitale may terminate the employment agreement at any time upon written notice as specified in the Comitale Agreement and outlined below. We may terminate Mr. Comitale's employment immediately by written notice for "cause", death or "disability", and with 30 days' prior written notice without "cause". Mr. Comitale may resign by written notice for "good reason" and with 30 days' prior written notice without "good reason". Such terms are defined in the Comitale Agreement, as may be amended from time to time.

If we terminate Mr. Comitale for cause or due to his disability or death, or if Mr. Comitale resigns without good reason, we must pay to him, in lieu of any other payments or benefits hereunder, any base salary earned but not paid through the termination date.

If we terminate Mr. Comitale employment without "cause" or if Mr. Comitale resigns for "good reason", we must continue to pay Mr. Comitale his base salary for a period of twelve (12) months after the termination date and continue to provide life insurance benefits to the extent permitted under such plans until the earlier of such 12-month period and the date he has commenced new employment; conditioned upon Mr. Comitale's signing a release of claims within 21 days following the termination date and not revoking such release within seven days thereafter, and further conditioned on Mr. Comitale's compliance with provisions relating to confidentiality, proprietary rights and restricted activities.

The Comitale Agreement includes confidentiality provisions as well as provisions relating to proprietary rights, non-disparagement, non-solicitation, and noncompetition that apply during Mr. Comitale's employment and extend for one year thereafter (six months thereafter with respect to proprietary rights).

### Potential Payments Upon Termination of Employment or Change in Control

The following table summarizes amounts that, as of the last day of Fiscal 2023, would be payable to each of our NEOs upon resignation by the NEO with "Good Reason" or by us without "Cause," or upon a termination following a "Change in Control". We do not have single-trigger payments upon a Change in Control. In the



event of a termination by us for "Cause" or by reason of death or disability, or without "Good Reason," no amounts are paid other than base salary earned but not paid through the termination date:

"Good Reason" or Termination without "Cause" Termination Following a Change in Control<sup>(3)</sup>

	5 5				
	Severance Payments (\$) <sup>(1)</sup>	Annual Incentive (\$) <sup>(2)</sup>	Equity Compensation (\$) <sup>(3)</sup>	Total (\$)	
John Swygert	1,800,000	1,193,906	12,249,737	15,243,643	
Robert Helm	460,000	_	1,091,805	1,551,805	
Eric van der Valk	540,000	_	2,433,921	2,973,921	
Kevin McLain	345,000	_	2,051,565	2,396,565	
James Comitale	335,000	_	1,083,829	1,418,829	

<sup>(1)</sup> Each of our NEOs is eligible to receive separation payments in the event the NEO resigns from the Company for "Good Reason" or is terminated by the Company without "Cause", subject to certain conditions. These conditions are more fully described in "Employment Agreements."

#### **Pension Benefits**

None of our NEOs participated in or received benefits from a pension plan during Fiscal 2023 or in any prior year.

#### **Nonqualified Deferred Compensation**

None of our NEOs participated in or received benefits from a nonqualified deferred compensation plan during Fiscal 2023 or in any prior year.

#### **Chief Executive Officer Pay Ratio**

As required by Section 953(b) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and Item 402(u) of Regulation S-K, we are providing the following information about the ratio of the annual total compensation of our median associate and the annual total compensation of our Chief Executive Officer, John Swygert.

We most recently performed an analysis of this ratio in Fiscal 2023. The 2023 annual total compensation of the median compensated employee, other than our Chief Executive Officer, was \$27,040. Mr. Swygert's total annual compensation for Fiscal 2023, as reported under the "Total" column in the 2023 Summary Compensation Table, was \$5,347,545. The ratio of these amounts is 198 to 1.

To identify the median compensated employee, we analyzed employees as of February 3, 2024. We used total cash compensation, including base salary (and overtime and allowances as applicable) for Fiscal 2023, with salaries annualized for those permanent employees who did not work for the full fiscal year as our consistently applied compensation measure. Reasonable estimates of cash compensation were made for those employees who were hired during Fiscal 2023 using current base salary and any overtime or allowances paid during Fiscal 2023. We did not make any other adjustments permissible by the SEC nor did we make any other material assumptions or estimates to identify our median employee.

This pay ratio is a reasonable estimate calculated in a manner consistent with SEC rules based on our payroll and employment records and the methodology described above. The SEC rules for identifying the median compensated associate and calculating the pay ratio based on that associate's annual total compensation allow companies to adopt a variety of methodologies, to apply certain exclusions, and to make reasonable estimates and assumptions that reflect their compensation practices. As such, the pay ratio reported by other companies may not be comparable to the pay ratio reported herein, as other companies may have different employment and compensation practices and may utilize different methodologies, exclusions, estimates, and assumptions in calculating their own pay ratios.



<sup>(2)</sup> In the event Mr. Swygert resigns for "Good Reason" or is terminated without "Cause," then the Company will pay Mr. Swygert a pro-rated portion of the bonus for the fiscal year in which such termination occurred, together with health, life, and disability payments during the severance period.

<sup>(3)</sup> We do not maintain separate change in control agreements with any NEOs, but the 2015 Plan provides that equity awards granted to our NEOs will be accelerated to the extent that the NEO experiences a termination without Cause or with Good Reason (as defined in their employment agreements, if at all) within 12 months of the change in control. Amounts for all NEOs represent stock options and RSUs outstanding as of February 3, 2024 and are calculated based on \$75.07, the closing price of the Company's common stock on February 2, 2024, the last trading day of Fiscal 2023 (and for options, the difference between such closing price and exercise price of the option).

#### **Pay Versus Performance**

As required by Item 402(v) of Regulation S-K, we are providing the following information about the relationship between executive compensation actually paid and certain financial performance of the Company. For further information concerning the Company's core compensation objectives and executive compensation program, refer to the "Compensation Discussion and Analysis" above. Our President and Chief Executive Officer ("CEO"), Mr. Swygert, is our principal executive officer ("PEO") and references to the CEO in this section is the same as the required disclosure of our PEO.

			Average	<b>A</b>	Value of Initial Fixed \$ Investment Based O			
Fiscal Year	Summary Compensation Table Total for CEO (\$) <sup>(1)</sup>	Compensation Actually Paid to CEO (\$) <sup>(2)</sup>	Summary Compensation Table Total for Non-PEO NEOs (\$) <sup>(3)</sup>	Average Compensation Actually Paid to Non-PEO NEOs (\$) <sup>(4)</sup>	Total Shareholder Return (\$) <sup>(5)</sup>	Peer Group Total Shareholder Return (\$) <sup>(6)</sup>	Net Income (Thousands) (\$) <sup>(7)</sup>	Adjusted EBITDA (Thousands) (\$) <sup>(8)</sup>
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)
2023	5,347,545	8,410,943	1,399,634	1,951,705	141.53	161.79	181,439	275,156
2022	4,117,437	5,902,431	973,808	728,920	101.75	120.56	102,790	168,875
2021	4,253,126	1,021,150	814,046	478,806	84.71	142.67	157,455	237,332
2020	2,265,783	4,725,192	839,257	976,264	178.60	137.26	242,696	306,500

<sup>(1)</sup> The dollar amounts reported in column (b) are the amounts of total compensation reported for our CEO, Mr. Swygert for each corresponding year in the "Total" column of the "Summary Compensation Table."

<sup>(2)</sup> The dollar amounts reported in column (c) represent the amount of "compensation actually paid" to Mr. Swygert, as computed in accordance with Item 402(v) of Regulation S-K. The dollar amounts do not reflect the actual amount of compensation earned by or paid to Mr. Swygert during the applicable year and were not considered by the Compensation Committee at the time it made decisions with respect to Mr. Swygert's compensation. In accordance with the requirements of Item 402(v) of Regulation S-K, the following adjustments were made to Mr. Swygert's total compensation for each year to determine the compensation actually paid to him for the relevant year:

Year	Summary Compensation Table Total for CEO (\$)	Reported Value of Equity Awards (\$) <sup>(a)</sup>	Equity Award Adjustments (\$) <sup>(b)</sup>	Compensation Actually Paid to PEO (\$)
2023	5,347,545	(3,200,010)	6,263,408	8,410,943
2022	4,117,437	(3,199,971)	4,984,965	5,902,431
2021	4,253,126	(3,199,997)	(31,979)	1,021,150
2020	2,265,783	_	2,459,409	4,725,192

<sup>(</sup>a) The amounts reported in this column represent the sum of the grant date fair value of equity awards as reported in the "Stock Awards" and "Option Awards" columns of the "Summary Compensation Table" for the applicable year.

<sup>(</sup>b) The equity award adjustments for each applicable year include the addition (or subtraction, as applicable) of the following: (i) the year-end fair value of any equity awards granted in the applicable year that are outstanding and unvested as of the end of the year; (ii) the amount equal to the change as of the end of the applicable year (from the end of the prior fiscal year) in fair value of any equity awards granted in prior years that are outstanding and unvested as of the end of the applicable year; and (iii) for equity awards granted in prior years that vest in the applicable year, the amount equal to the change as of the vesting date (from the end of the prior fiscal year) in fair value. During the applicable years, there were no (i) equity awards that were granted and vested in the same year, (ii) equity awards granted in prior years that failed to meet vesting conditions during the applicable year, or (iii) dividends or other earnings on equity awards that are not otherwise reflected in the fair value of the equity award or otherwise included in the total compensation for the applicable year. The valuation assumptions used to calculate the fair value of the equity awards on the applicable date did not materially differ from those disclosed as of the grant date in our Annual Report on Form 10-K for the applicable fiscal year. The amounts deducted or added in calculating the equity award adjustments are as follows:

Fiscal Year	2023	2022	2021	2020
Year End Fair Value of Outstanding and Unvested Equity Awards Granted During the Year (\$)	4,198,366	4,162,954	1,698,456	_
Change in Fair Value (as of Year-End from Prior Year-End) of Outstanding and Unvested Equity Awards Granted in Prior Years (\$)	1,734,377	675,099	(1,362,003)	2,455,150
Change in Fair Value (as of Vesting Date from Prior Year-End) of Equity Awards Granted in Prior Years that Vested in the Year (\$)	330,665	146,912	(368,432)	4,259
Subtract: Forfeitures During Current Year Equal to Prior Year-end Fair Value (\$)	_	_	_	_
Total Equity Award Adjustments (\$)	6,263,408	4,984,965	(31,979)	2,459,409



- (3) The dollar amounts reported in column (d) represent the average of the amounts reported for the Company's NEOs as a group (excluding Mr. Swygert, the "Non-PEO NEOs") in the "Total" column of the "Summary Compensation Table" in each applicable year. The names of the Non-PEO NEOs included for purposes of calculating the average amounts for each applicable year are as follows: (i) for 2023, Messrs. Helm, van der Valk, McLain, and Comitale; (ii) for 2022, Messrs. Helm, van der Valk, and McLain, Jay Stasz (our former chief financial officer), and Larry Kraus; (iii) for 2021, Messrs. Stasz, van der Valk, McLain and Kraus; and (iv) 2020, Messrs. Stasz, McLain, and Kraus, and Ray Daugherty, Jr (our former senior vice president of supply chain).
- (4) The dollar amounts reported in column (e) represent the average amount of "compensation actually paid" to the Non-PEO NEOs as a group, as computed in accordance with Item 402(v) of Regulation S-K. The dollar amounts do not reflect the actual average amount of compensation earned by or paid to the Non-PEO NEOs as a group during the applicable year and were not considered by the Compensation Committee at the time it made decisions with respect to the compensation of the Non-PEO NEOs. In accordance with the requirements of Item 402(v) of Regulation S-K, the following adjustments were made to average total compensation for the Non-PEO NEOs as a group for each year to determine the average compensation actually paid to the Non-PEO NEOs as a group for the relevant year, using the same methodology described above in Note 2:

Year	Average Summary Compensation Table Total for Non-PEO NEOs (\$)	Average Reported Value of Equity Awards (\$)	Average Equity Award Adjustments (\$) <sup>(a)</sup>	Average Compensation Actually Paid to Non-PEO NEOs (\$)
2023	1,399,634	(599,992)	1,152,063	1,951,705
2022	973,808	(692,264)	447,376	728,920
2021	814,046	(466,889)	131,649	478,806
2020	839,257	(364,720)	501,727	976,264

(a) The amounts deducted or added in calculating the total average equity award adjustments are as follows:

Fiscal Year	2023	2022	2021	2020
Average Year End Fair Value of Outstanding and Unvested Equity Awards Granted During the Year (\$)	787,180	678,828	245,981	433,545
Average Change in Fair Value (as of Year-End from Prior Year-End) of Outstanding and Unvested Equity Awards Granted in Prior Years (\$)	311,742	28,942	(109,640)	75,332
Average Change in Fair Value (as of Vesting Date from Prior Year-End) of Equity Awards Granted in Prior Years that Vested in the Year (\$)	53,141	1,034	(4,692)	(7,150)
Subtract: Forfeitures During Current Year Equal to Prior Year-end Fair Value (\$)	_	(261,428)	_	_
Total Average Equity Award Adjustments (\$)	1,152,063	447,376	131,649	501,727

- (5) The amounts reported in column (f) represent cumulative total shareholder return ("TSR") from January 31, 2020, the last trading day before the start of our fiscal year ending on January 30, 2021 ("Fiscal 2020"), through the last trading day for the applicable fiscal year in the table. TSR is calculated by dividing the following (a) the sum of (i) the cumulative amount of dividends for the measurement period, assuming dividend reinvestment, and (ii) the difference between the Company's share price at the end and the Company's share price at the beginning of the measurement period, and (b) the Company's share price at the beginning of the measurement period.
- (6) The amounts reported in column (g) represent the weighted peer group TSR from January 31, 2020, the last trading day before the start of Fiscal 2020, through the last trading day for the applicable fiscal year in the table, weighted according to the respective companies' stock market capitalization at the beginning of each period for which a return is indicated. The peer group used for this purpose is the following published industry index: the NASDAQ US Benchmark Retail Index over the same period. The peer group TSR is calculated by dividing the following (a) the sum of (i) the cumulative amount of dividends for the measurement period, assuming dividend reinvestment, and (ii) the difference between the index value at the end and the index value at the beginning of the measurement period, and (b) the index value at the beginning of the measurement period.
- (7) The dollar amounts reported represent the amount of net income reflected in the Company's audited financial statements reported in our Annual Report on Form 10-K for the applicable year.
- (8) The amounts reported in this column represent Adjusted EBITDA. Adjusted EBITDA is defined as net income before net interest income or expense, depreciation and amortization expenses, and income taxes, further adjusted for non-cash stock-based compensation expense and gains on insurance settlements. While the Company uses various financial and non-financial performance measures for the purpose of evaluating performance for the Company's compensation programs, the Company has determined that Adjusted EBITDA is the financial performance measure that, in the Company's and the Compensation Committee's assessment, represents the most important financial performance measure (that is not otherwise required to be disclosed in the table) used by the Company to link compensation actually paid to the NEOs, for the most recently completed fiscal year, to Company performance. Reconciliation and further information for Adjusted EBITDA can be found beginning on page 42 of our Annual Report on Form 10-K, for Fiscal 2023.

#### Financial Performance Measures

As described in greater detail in the "Compensation Discussion and Analysis," the Company's executive compensation program reflects a mix of objective financial performance measures that seek to align the interests of the stockholders and executives while emphasizing variable, at-risk compensation largely tied to Company performance goals and balancing both long- and near-term objectives. The Company has determined that



Adjusted EBITDA is the financial performance measure that, in the Company's and the Compensation Committee's assessment, represents the most important financial performance measure (that is not otherwise required to be disclosed in the table) used by the Company to link compensation actually paid to the NEOs, for the most recently completed fiscal year, to Company performance.

The most important financial performance measure used by the Company for Fiscal 2023 to link compensation actually paid to the NEOs to Company performance is as follows and there were no other such financial performance measures used for Fiscal 2023:

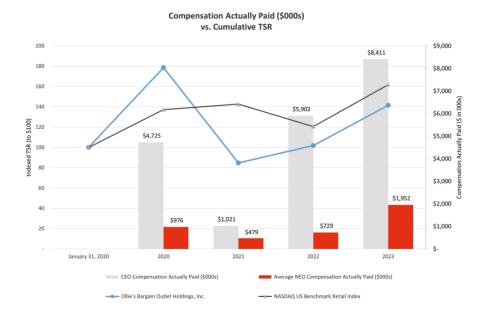
· Adjusted EBITDA

#### Analysis of the Information Presented in the Pay versus Performance Table

As noted above, the Company's executive compensation program reflects a mix of objective financial performance measures that seek to balance both the Company's long- and near-term objectives. As a result, the Company's financial performance measures will not specifically align with compensation actually paid (as computed in accordance with Item 402(v) of Regulation S-K) for a particular year. In accordance with Item 402(v) of Regulation S-K, the Company is providing the following descriptions of the relationships between information presented in the Pay versus Performance table.

#### Relationship between Compensation Actually Paid and Cumulative TSR

The following graph sets forth the relationship between the compensation actually paid to our CEO, Mr. Swygert, the average compensation actually paid to our non-PEO NEOs, and the Company's cumulative TSR over the four most recently completed fiscal years, from January 31, 2020, the last trading day before the start of Fiscal 2020, through February 2, 2024, the last trading day of Fiscal 2023.

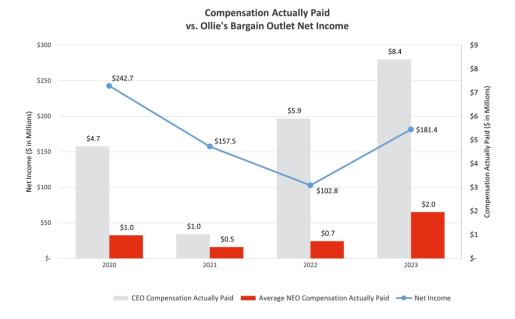




2024 PROXY STATEMENT

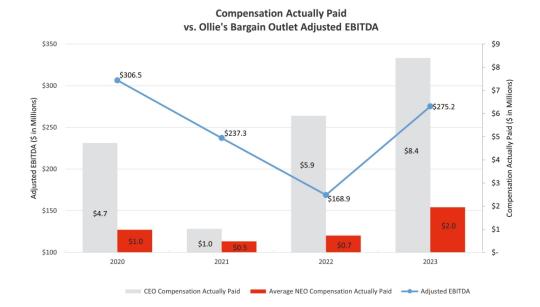
### Relationship Between Compensation Actually Paid and Net Income

The following graph sets forth the relationship between the compensation actually paid to our CEO, Mr. Swygert, the average compensation actually paid to our other non-PEO NEOs, and the Company's net income over the four most recently completed fiscal years.



#### Relationship Between Compensation Actually Paid and Adjusted EBITDA

The following graph sets forth the relationship between compensation actually paid to our CEO, Mr. Swygert, the average compensation actually paid to our other non-PEO NEOs, and our Adjusted EBITDA during the four most recently completed fiscal years.

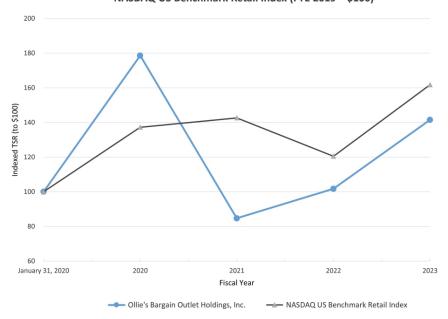




## Comparison of Cumulative TSR of the Company and Cumulative TSR of the Peer Group

The following graph compares our cumulative TSR over the four most recently completed fiscal years, from January 31, 2020, the last trading day before the start of Fiscal 2020, through February 2, 2024, the last trading day of Fiscal 2023, to that of the peer group, the NASDAQ US Benchmark Retail Index over the same period.

Comparison of Cumulative TSR of Ollie's Bargain Outlet Holdings, Inc. and NASDAQ US Benchmark Retail Index (FYE 2019 = \$100)





2024 PROXY STATEMENT

45

#### SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table includes information as of the Record Date, about the beneficial ownership of our common stock by:

- · each person or group who is known by us to own beneficially more than 5% of our common stock;
- · each member of our Board, each nominee for election as a director, and each of our NEOs; and
- all members of our Board and our executive officers as a group.

Beneficial ownership of shares is determined in accordance with the rules of the SEC and generally includes any shares over which a person exercises sole or shared voting or investment power. Except as otherwise indicated by footnote, the number of shares and percentage ownership indicated in the following table is based on 61,291,151 outstanding shares of common stock as of the Record Date. In addition, shares of our common stock subject to options that are currently exercisable or exercisable within 60 days of the Record Date are deemed to be outstanding and to be beneficially owned by the entity or person holding such options for the purpose of computing the percentage ownership of such entity or person, but are not treated as outstanding for the purpose of computing the number of shares owned and percentage ownership of any other entity or person. Except as indicated by footnote and subject to community property laws where applicable, to our knowledge, the persons named in the table below will have sole voting and investment power with respect to all shares of common stock shown as beneficially owned by them.

Unless otherwise indicated, the address for each holder listed below is c/o Ollie's Bargain Outlet Holdings, Inc., 6295 Allentown Boulevard, Suite 1, Harrisburg, Pennsylvania 17112.

	Beneficial Ov Common	
Name and Address of Beneficial Owner	Number of shares	Percentage of Class
5% Stockholder Not Listed Below:		
FMR LLC	9,238,840 <sup>(1)</sup>	15.07%
The Vanguard Group, Inc.	5,539,005 <sup>(2)</sup>	9.04%
BlackRock, Inc.	5,287,909 <sup>(3)</sup>	8.63%
Wasatch Advisors LP	3,761,480 <sup>(4)</sup>	6.14%
Summit Trail Advisors, LLC.	3,410,580 <sup>(5)</sup>	5.56%
Named Executive Officers and Directors:		
John Swygert	297,210 <sup>(6)</sup>	*
Robert Helm	1,607 <sup>(7)</sup>	*
Eric van der Valk	23,504 <sup>(8)</sup>	*
Kevin McLain	54,242 <sup>(9)</sup>	*
James Comitale	12,652 <sup>(10)</sup>	*
Alissa Ahlman	7,328 <sup>(11)</sup>	*
Mary Baglivo	_	_
Robert Fisch	28,409 <sup>(12)</sup>	*
Stanley Fleishman	59,317 <sup>(13)</sup>	*
Thomas Hendrickson	21,409 <sup>(14)</sup>	*
Abid Rizvi	2,498 <sup>(15)</sup>	*
Stephen White	15,795 <sup>(16)</sup>	*
Richard Zannino	9,514 <sup>(17)</sup>	*
All Board members and executive officers as a group (13 persons)	533,485	0.87%
Outstanding Shares	61,291,151	

<sup>\*</sup> Represents beneficial ownership of less than 1% of our outstanding common stock.

<sup>(1)</sup> In its Schedule 13G/A filed on February 9, 2024, FMR LLC, 245 Summer Street, Boston, MA 02210, stated that it beneficially owned the number of shares reported in the table as of December 31, 2023, had sole voting power over 9,237,385 of the shares, had sole dispositive power over 9,238,840 shares, and had no shared voting power or shared dispositive power over any of the shares.



- (2) In its Schedule 13G/A filed on February 13, 2024, The Vanguard Group, 100 Vanguard Blvd., Malvern, PA 19355, stated that it beneficially owned the number of shares reported in the table as of December 30, 2023, had no sole voting power over any of the shares, had shared voting power over 22,624 shares, had sole dispositive power over 5,449,650 shares, and had shared dispositive power over 89,355 shares.
- (3) In its Schedule 13G/A filed on January 25, 2024, BlackRock, Inc., 50 Hudson Yards, New York, NY 10001, stated that it beneficially owned the number of shares reported in the table as of December 31, 2023, had sole voting power over 5,142,929 shares, had sole dispositive power over 5,287,909 shares, and had no shared voting power or shared dispositive power over any of the shares.
- (4) In its Schedule 13G/A filed on February 9, 2024, Wasatch Advisors LP, 505 Wakara Way, Salt Lake City, UT 84108, stated that it beneficially owned the number of shares reported in the table as of December 31, 2023, had sole voting power over 3,761,480 shares, had no shared voting power over any of the shares, had sole dispositive power over 3,761,480 shares, and had no shared dispositive power over any of the shares.
- (5) In its Schedule 13G filed on January 30, 2024, Summit Trail Advisors, LLC., 2 Grand Central Tower, 140 E 45th Street, 28th Floor, New York, New York 10017, stated that it beneficially owned the number of shares reported in the table as of December 31, 2023, had no sole voting power over any of the shares, had no sole dispositive power over any of the shares, and had shared dispositive power over 3,410,580 shares.
- (6) Includes 48,200 shares held directly by Mr. Swygert and 249,010 shares underlying vested options or options vesting within 60 days.
- (7) Includes 1,607 shares held directly by Mr. Helm.
- (8) Includes 5,117 shares held directly by Mr. van der Valk and 18,387 shares underlying vested options or options vesting within 60 days.
- (9) Includes 10,610 shares held directly by Mr. McLain and 43,632 shares underlying vested options or options vesting within 60 days.
- (10) Includes 2,732 shares held directly by Mr. Comitale and 9,920 shares underlying vested options or options vesting within 60 days.
- (11) Represents 7,328 shares held directly by Ms. Ahlman.
- (12) Includes 22,159 shares held directly by Mr. Fisch and 6,250 shares underlying vested options or options vesting within 60 days.
- (13) Represents 59,317 shares held directly by Mr. Fleishman.
- (14) Includes 5,659 shares held directly by Mr. Hendrickson and 15,750 shares underlying vested options or options vesting within 60 days.
- (15) Represents 2,498 shares held directly by Mr. Rizvi.
- (16) Represents 15,795 shares held directly by Mr. White.
- (17) Represents 9,514 shares held directly by Mr. Zannino.



2024 PROXY STATEMENT

47

#### CERTAIN RELATIONSHIPS AND RELATED PERSON TRANSACTIONS

Our Board has adopted a written policy relating to the approval of related person transactions. A "related person transaction" is a transaction or arrangement or series of transactions or arrangements in which we participate (whether or not we are a party) and a related person has a direct or indirect material interest in such transaction. Our Audit Committee reviews and approves or ratifies related person transactions that exceed \$120,000 individually or in the aggregate between us and (i) our directors, director nominees, or executive officers; (ii) any 5% record or beneficial owner of our common stock; or (iii) any immediate family member of any person specified in (i) and (ii) above. The Audit Committee will review all such related person transactions and, where the Audit Committee determines that such transactions are in our best interests, approve such transactions.

As set forth in the related person transaction policy, in the course of its review and approval or ratification of a related person transaction, the Audit Committee will, in its judgment, consider in light of the relevant facts and circumstances whether the related person transaction is, or is not inconsistent with, our best interests, including consideration of various factors enumerated in the policy.

Any member of the Audit Committee who is a related person with respect to a related person transaction under review or is otherwise not disinterested will not be permitted to participate in the discussions or approval or ratification of the related person transaction. Our policy also includes certain exemptions for related person transactions that need not be reported and provides the Audit Committee with the discretion to pre-approve certain related person transactions.

In Fiscal 2021, Mr. Swygert began serving on the Board of Directors and Audit Committee of Hillman Solutions Corp. (Nasdaq: HLMN), a leading North American provider of complete hardware solutions. The Company made the following purchases from Hillman Solutions Corp. and related subsidiaries: (a) \$0.8 million during Fiscal 2022; and (b) \$1.4 million during Fiscal 2023.

Mr. Rizvi has been a member of the Board since November 29, 2022. Mr. Rizvi currently serves as the Chief Executive Officer of AriZona Beverages, LLC. The Company made the following purchases from AriZona Beverages, LLC: (a) approximately \$2.7 million in Fiscal 2022; and (b) approximately \$2.9 million during Fiscal 2023.

OLLIE'S

48

# PROPOSAL 3- NON-BINDING ADVISORY VOTE REGARDING THE FREQUENCY OF ADVISORY VOTES REGARDING THE COMPANY'S NAMED EXECUTIVE OFFICER COMPENSATION, BEGINNING WITH THE NEXT ANNUAL MEETING

At the Annual Meeting, the Company's stockholders will be asked through a non-binding advisory vote whether future advisory votes on the compensation of the Company's NEOs, known as the "say-on-pay" vote, should occur every one year, every two years or every three years. This proposal is commonly known as the "say-on-pay frequency" proposal. SEC rules require that we submit this item to a stockholder vote at least once every six years. As a result of the stockholder vote in 2018, the "say-on-pay" vote has been an agenda item and has been voted on every year at our annual meeting.

The Company has historically conducted a say-on-pay advisory vote every year. The Board previously decided on the annual frequency based, in part, on a say-on-pay frequency vote conducted at the annual meeting of the Company's stockholders in 2018, where a frequency of one year received the highest number of votes cast in line with the Board's recommendation. Because the Board viewed an annual say-on-pay vote as a good corporate governance practice, and taking into account the votes of the stockholders at the 2018 annual meeting, the Board decided that the Company should include a non-binding advisory say-on-pay vote in the Company's proxy materials every year until the next required say-on-pay frequency vote in 2024.

After careful consideration of the alternatives, the Board has determined that a say-on-pay vote that occurs every year is the most appropriate alternative for the Company, and therefore the Board recommends that stockholders vote for conducting the "say-on-pay" vote every year. The Board recommends continuing the annual frequency for future say-on-pay votes because: (i) the Company's stockholders are accustomed to annual say-on-pay voting; (ii) annual votes provide more frequent opportunities for stockholder engagement; and (iii) annual say-on-pay voting is the predominant practice of the Company's peers.

The option of every year, every two years or every three years that receives the highest number of votes cast by stockholders (even if not a majority) will be the frequency for the advisory vote on NEO compensation selected by stockholders. The Board will consider the outcome of the vote when deciding how often a say-on-pay vote will be requested from the Company's stockholders. Because this vote is advisory and not binding on the Board in any way, the Board may decide that it is in the best interests of our stockholders and the Company to hold an advisory vote on NEO compensation more or less frequently than the option selected by the Company's stockholders through the advisory vote.

The Board recommends that stockholders vote IN FAVOR of conducting a non-binding, advisory vote on the compensation of the NEOs annually (i.e., every "1 Year").



2024 PROXY STATEMENT

## PROPOSAL 4-RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board recommends that the stockholders ratify the selection of KPMG as our independent registered public accounting firm for Fiscal 2024. KPMG is currently our independent registered public accounting firm.

The Audit Committee is responsible for the appointment, compensation, evaluation, and oversight of the Company's independent registered public accounting firm retained to audit the Company's financial statements. The Audit Committee considered, among other factors:

- · KPMG's qualifications;
- The quality and efficiency of KPMG's historical and recent performance;
- KPMG's capability and expertise;
- The quality and candor of communications and discussions with KPMG;
- KPMG's current independence and the ability of KPMG to remain independent;
- The appropriateness of fees charged;
- KPMG's tenure as the Company's independent registered public accounting firm and its familiarity with our operations, businesses, accounting practices, and internal controls over financial reporting; and
- The possible rotation of the independent registered accounting firm, as well as the impact of such a
  rotation.

Although the Company is not required to seek stockholder approval of this appointment, the Board believes that doing so is consistent with good corporate governance practices. If the appointment is not ratified, the Audit Committee will explore the reasons for stockholder rejection and will reconsider the appointment.

We have been advised that a representative of KPMG, our independent registered public accounting firm for Fiscal 2023, will attend the Annual Meeting, will have an opportunity to make a statement if such representative desires to do so, and will be available to respond to appropriate questions.

The selection of KPMG as our independent registered accounting firm will be ratified by the affirmative vote of the holders of a majority of shares of common stock represented at the Annual Meeting and entitled to vote and voting on the proposal.

The Board recommends a vote "FOR" ratification of the selection of KPMG as our independent registered public accounting firm.

OLLIE'S

50

#### **Principal Accounting Fees and Services**

KPMG serves as our independent registered public accounting firm. The following table presents aggregate fees for professional services rendered by KPMG for Fiscal 2023 and Fiscal 2022.

	For the Fiscal Year Ended February 3, 2024	For the Fiscal Year Ended January 28, 2023
Audit Fees <sup>(1)</sup>	\$1,222,500	\$1,129,000
Audit-Related Fees <sup>(2)</sup>	_	_
Tax Fees <sup>(2)</sup>	_	_
All Other Fees <sup>(3)</sup>	\$ 1,780	\$ 1,780

<sup>(1)</sup> Audit fees for Fiscal 2023 and Fiscal 2022 include fees for professional services rendered for the audit and quarterly reviews of our consolidated financial statements filed with the SEC on Forms 10-K and 10-Q and the audit of internal control over financial reporting.

The audit and non-audit services provided by KPMG were pre-approved by the Audit Committee. All audit and non-audit services provided to the Company and its subsidiaries by KPMG, the Company's independent registered public accounting firm, during Fiscal 2023, were pre-approved by the Audit Committee. The Audit Committee reviews and approves all of KPMG's proposed audit and non-audit engagements and related fees. In addition, any audit and non-audit fees for newly proposed professional services that arise during the year, or changes to previously approved fees and work, are reviewed and approved in advance of commencement of such services by the Audit Committee at their regularly scheduled meetings throughout the fiscal year. Should a situation arise that requires approval between meetings, the Audit Committee has delegated authority to its Chair to authorize such pre-approval and report on the same at the following regularly scheduled meeting. The Audit Committee has considered and discussed whether the provision of the above-noted services is compatible with maintaining the independence of the independent registered public accounting firm and has determined, based on advice from KPMG, that the provision of such services has not adversely affected KPMG's independence.

Pursuant to its charter, the Audit Committee is responsible for approving all audit engagement fees, terms, and non-audit engagements with the independent registered public accounting firm on behalf of the Company in advance of providing any service. It is not the Audit Committee's responsibility to prepare the financial statements of the Company, to plan or execute the audits of these statements, or to determine whether the statements themselves are accurate and set out in accordance with generally accepted accounting principles. Ollie's management is responsible for the preparation of these statements and establishing and maintaining effective internal controls over financial reporting. The independent registered public accounting firm is responsible for the audit of Ollie's financial statements and the audit of the effectiveness of Ollie's internal control over financial reporting.



2024 PROXY STATEMENT

<sup>(2)</sup> There were no amounts billed for audit-related or tax fees for Fiscal 2023 and Fiscal 2022.

<sup>(3)</sup> Other fees for Fiscal 2023 and Fiscal 2022 are for our use of KPMG's online accounting research software.

#### REPORT OF THE AUDIT COMMITTEE

The Audit Committee's oversight duties and responsibilities are set forth in its charter, which is reviewed periodically and updated as necessary. A current copy of the Audit Committee Charter can be found on our website, *www.ollies.us*, under the "Investor Relations – Governance" section.

#### The Audit Committee:

- · reviewed and discussed our audited financial statements for Fiscal 2023, with management;
- discussed with KPMG, our independent registered public accounting firm, the matters required to be discussed by the Public Company Accounting Oversight Board ("PCAOB") Auditing Standard No. 1301 (Communications with Audit Committees); and
- received from KPMG the written disclosures and letter required by the applicable requirements of the PCAOB regarding KPMG's communications with the Audit Committee concerning independence and has discussed with KPMG's independence among the Audit Committee members themselves and with KPMG.

Based on these reviews, discussions, and the reports of KPMG, the Audit Committee recommended to the Board that the audited financial statements be included in our Annual Report on Form 10-K for the fiscal year ended February 3, 2024, for filing with the SEC.

The Audit Committee annually reviews the independence and performance of KPMG, including its lead audit partner and engagement team, in connection with the Audit Committee's responsibility for the appointment and oversight of the Company's independent registered public accounting firm and determines whether to re-engage KPMG or consider other audit firms.

Submitted by the Audit Committee:

Thomas Hendrickson, Chair Stanley Fleishman Abid Rizvi Stephen White

OLLIE'S GOODSTONICHED

52 2024 PROXY STATEMENT

#### STOCKHOLDER PROPOSALS AND NOMINATIONS AT THE NEXT ANNUAL MEETING

In order to be included in the Company's proxy materials for presentation at the Next Annual Meeting, a stockholder proposal pursuant to Rule 14a-8 of the Exchange Act must be received by the Company at its principal executive offices at Ollie's Bargain Outlet Holdings, Inc., Attn: General Counsel, 6295 Allentown Boulevard, Suite 1, Harrisburg, Pennsylvania 17112 by no later than the close of business on January 2, 2025, and must comply with the requirements of Rule 14a-8.

The Bylaws contain an advance notice of stockholder business and nominations requirement, which generally prescribes the procedures that a Company stockholder must follow if the stockholder intends, at an annual or special meeting of stockholders, to nominate a person for election to the Board or to propose other business to be considered by stockholders. These procedures include, among other things, that the stockholder give timely notice to the Secretary of the Company of the nomination or other proposed business, that the notice contain specified information, and that the stockholder comply with certain other requirements. Generally, in the case of an annual meeting of stockholders, a stockholder's notice in order to be timely must be delivered in writing to the Secretary of the Company, at its principal executive office, not later than the close of business on the 90th day nor earlier than the close of business on the 120th day prior to the first anniversary of the preceding year's annual meeting.

Accordingly, if a stockholder of the Company intends, at the Company's Next Annual Meeting, to nominate a person for election to the Board or to propose other business, the stockholder must deliver a notice of such nomination or proposal to the Company's Secretary not later than the close of business on March 15, 2025, and not earlier than the close of business on February 13, 2025.

In addition to satisfying the foregoing requirements, to comply with the universal proxy rules, stockholders who intend to solicit proxies in support of director nominees other than the Company's nominees must provide notice that sets forth the information required by Rule 14a-19 under the Exchange Act, no later than April 14, 2025.

Notices should be addressed in writing to the Secretary at Ollie's Bargain Outlet Holdings, Inc., Attn: James J. Comitale, Senior Vice President, General Counsel, and Corporate Secretary, 6295 Allentown Boulevard, Suite 1, Harrisburg, Pennsylvania 17112.

#### **OTHER BUSINESS**

The Board has no knowledge of any other matter to be submitted at the Annual Meeting. If any other matter shall properly come before the Annual Meeting, the persons named in this proxy statement will have discretionary authority to vote the shares thereby represented in accordance with their best judgment.

It is important that your proxy be returned promptly, whether by mail, by the internet or by telephone. The proxy may be revoked at any time by you before it is exercised. If you attend the Annual Meeting in person, you may withdraw any proxy (including an internet or telephonic proxy) and vote your own shares.

By Order of the Board,

JOHN SWYGERT

President and Chief Executive Officer



OLIE'S BARGAIN OUTLET HOLDINGS, INC. 6295 ALLENTOWN BOULEVARD, SUITE 1 HARRISBURG, PA 17112 ATTN: JAMES J. COMITALE

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:



VOTE BY INTERNET - <a href="www.proxyvote.com">www.proxyvote.com</a> or scan the QR Barcode above
Use the Internet to transmit your voting instructions and for electronic delivery
of information. Vote by 11:59 P.M. ET on June 12, 2024. Have your proxy card
in hand when you access the web site and follow the instructions to obtain your
records and to create an electronic voting instruction form.

records and to create an electronic voting instruction form.

ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

VOTE BY PHONE - 1-800-690-6903

Use any touch-tone telephone to transmit your voting instructions. Vote by 11:59 P.M. ET on June 12, 2024. Have your proxy card in hand when you call and then follow the instructions.

WOTE BY MAIL
Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

				V51282-P04736		KEEP THIS PORTION FOR YOUR RECORD				
		THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.							N THIS PC	RTION ONL
OLLIE	'S BAR	GAIN OUTLET HOLDINGS, INC.								
	e Board follow	of Directors recommends you vote FO ving:	R						-	
1.	Ann	ion of Directors of the Board to hold office u ual Stockholders Meeting or until his or h essors have been elected and qualified.	ntil the 2025 er respective							ı
	Nominees:		Fo	r Against	Abstain	The Board of Directors recommends you vote F	OR proposal 2.	. For	Against	Abstain
	1a.	Alissa Ahlman		0	0	To approve a non-binding advisory proposal re executive officer compensation.	egarding named	0	0	0
	1b.	Mary Baglivo		0	0	The Board of Directors recommends you vote frequency of "1 YEAR" on proposal 3.	for a 1 Year	2 Years	3 Years	Abstain
	1c.	Robert Fisch	С	0	0	<ol> <li>To approve a non-binding advisory pro- regarding the frequency of holding a non-binadvisory vote regarding the Company's nexecutive officer compensation.</li> </ol>	oosal nding <b>O</b>	0	0	0
	1 d.	Stanley Fleishman	С	0	0	executive officer compensation.  The Board of Directors recommends you vote F		For	Against	Abstain
	1e.	Thomas Hendrickson	С	0	0	To ratify the appointment of KPMG LLP as independent registered public accounting fit year ending February 1, 2025.	the Company's m for the fisca	0	0	0
	1f.	Abid Rizvi	С	0	0	NOTE: Such other matters that may properly comeeting or any adjournments or postponements o	me before the			
	1g.	John Swygert	C	0	0		3			
	1h.	Stephen White	С	0	0					
	1i.	Richard Zannino	C	0	0					
pe	rsonally.	n exactly as your name(s) appear(s) her itor, or other fiduciary, please give full ti . All holders must sign. If a corporation of ship name by authorized officer.	eon. When signing tle as such. Joint ov or partnership, plea:	i as attorne wners shou se sign in fu	ey, executor, ild each sign ull corporate					
Sig	nature	[PLEASE SIGN WITHIN BOX]	Date			Signature (Joint Owners)	Date			

Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting: The Notice and Proxy Statement and Annual/10-K Wrap are available at www.proxyvote.com

OLLIE'S BARGAIN OUTLET HOLDINGS, INC.
Annual Meeting of Stockholders
June 13, 2024 10:00 AM EDT
This proxy is solicited by the Board of Directors

The stockholders hereby appoint John Swygert, Robert Helm, and James Comitale, or any of them, as proxies, each with the power to appoint his substitute, and hereby authorize them to represent and to vote, as designated on the reverse side of this ballot, all of the shares of Common Stock of OLLIE'S BARGAIN OUTLET HOLDINGS, INC. that the stockholders are entitled to vote at the Annual Meeting of Stockholders to be held live at the Colonial Golf and Tennis Club, 4901 Linglestown Road, Harrisburg, PA 17112 at 10:00 AM, EDT on June 13, 2024, and any adjournment or postponement thereof.

This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted in accordance with the Board of Directors' recommendations.

Continued and to be signed on reverse side